

FORM L-37-BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (GROUP)

Date: September 30, 2021

Name of the Insurer: Reliance Nippon Life Insurance Company Limited

Business Acquisition through Different Channels (Group)

Sl.No.	Channels	FOR THE QUARTER ENDED ON 30TH SEPTEMBER, 2021			FOR THE QUARTER ENDED ON 30TH SEPTEMBER, 2020			UPTO THE QUARTER ENDED ON 30TH SEPTEMBER, 2021			UPTO THE QUARTER ENDED ON 30TH SEPTEMBER, 2020		
		No. of Schemes	No. of Lives Covered	Premium (₹ Lakhs)	No. of Schemes	No. of Lives Covered	Premium (₹ Lakhs)	No. of Schemes	No. of Lives Covered	Premium (₹ Lakhs)	No. of Schemes	No. of Lives Covered	Premium (₹ Lakhs)
1	Individual agents	-	-	-	-	-	-	-	-	-	-	-	-
2	Corporate Agents-Banks	-	-	-	-	-	-	-	-	-	-	-	-
3	Corporate Agents -Others	-	-	-	-	-	-	-	-	-	-	-	-
4	Brokers	4	354	20	-	10	0	5	1,308	23	1	1,157	3
5	Micro Agents	-	-	-	-	-	-	-	-	-	-	-	-
6	Direct Business	28	(17,574)	8,020	20	(94,853)	818	43	22,275	8,829	27	(57,100)	1,452
7	IMF	-	-	-	-	-	-	-	-	-	-	-	-
8	Others (Please Specify)	-	-	-	-	-	-	-	-	-	-	-	-
	Total	32	(17,220)	8,040	20	(94,843)	818	48	23,583	8,851	28	(55,943)	1,455
	Referral Arrangements	-	-	-	-	-	-	-	-	-	-	-	-
	Grand Total	32	(17,220)	8,040	20	(94,843)	818	48	23,583	8,851	28	(55,943)	1,455