

RELIANCE NIPPON LIFE INSURANCE COMPANY LIMITED

(₹ in Lacs)

Sr. No	Channels	For the Quarter ended on 31st March, 2021			For the Quarter ended on 31st March, 2020		
		No. of Policies / Schemes	No. of Lives Covered	Premium	No. of Policies / Schemes	No. of Lives Covered	Premium
1	Individual agents	-	-	-	-	-	-
2	Corporate Agents-Banks	-	-	-	-	-	-
3	Corporate Agents -Others	-	-	-	-	-	-
4	Brokers	5	960	9	1	924	5
5	Micro Agents	-	-	-	-	-	-
6	Direct Business	33	12,759	8,643	14	14,693	1,181
7	Web Aggregator	-	-	-	-	-	-
	Total (A)	38	13,719	8,652	15	15,617	1,186
1	Referral (B)	-	-	-	-	-	-
	Grand Total (A+B)	38	13,719	8,652	15	15,617	1,186

(₹ in Lacs)

Sr. No	Channels	Upto the Quarter ended on 31st March, 2021			Upto the Quarter ended on 31st March, 2020		
		No. of Policies / Schemes	No. of Lives Covered	Premium	No. of Policies / Schemes	No. of Lives Covered	Premium
1	Individual agents	-	-	-	-	-	-
2	Corporate Agents-Banks	-	-	-	-	-	-
3	Corporate Agents -Others	-	-	-	-	-	-
4	Brokers	7	2,154	13	3	1,228	13
5	Micro Agents	-	-	-	-	-	-
6	Direct Business	93	1,68,923	17,833	54	6,12,577	6,473
7	Web Aggregator	-	-	-	-	-	-
	Total (A)	100	1,71,077	17,846	57	6,13,805	6,486
1	Referral (B)	-	-	-	-	-	-
	Grand Total (A+B)	100	1,71,077	17,846	57	6,13,805	6,486

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold