

RELIANCE NIPPON LIFE INSURANCE COMPANY LIMITED

(₹ in Lacs)

Sr. No	Channels	For the Quarter ended on 31st December, 2020			For the Quarter ended on 31st December, 2019		
		No. of Policies / Schemes	No. of Lives Covered	Premium	No. of Policies / Schemes	No. of Lives Covered	Premium
1	Individual agents	-	-	-	-	-	-
2	Corporate Agents-Banks	-	-	-	-	-	-
3	Corporate Agents -Others	-	-	-	-	-	-
4	Brokers	1	37	1	1	37	1
5	Micro Agents	-	-	-	-	-	-
6	Direct Business	33	2,13,264	7,737	10	(50,880)	1,696
7	Web Aggregator	-	-	-	-	-	-
	Total (A)	34	2,13,301	7,738	11	(50,843)	1,697
1	Referral (B)	-	-	-	-	-	-
	Grand Total (A+B)	34	2,13,301	7,738	11	(50,843)	1,697

(₹ in Lacs)

Sr. No	Channels	Upto the Quarter ended on 31st December, 2020			Upto the Quarter ended on 31st December, 2019		
		No. of Policies / Schemes	No. of Lives Covered	Premium	No. of Policies / Schemes	No. of Lives Covered	Premium
1	Individual agents	-	-	-	-	-	-
2	Corporate Agents-Banks	-	-	-	-	-	-
3	Corporate Agents -Others	-	-	-	-	-	-
4	Brokers	2	1,194	4	2	304	8
5	Micro Agents	-	-	-	-	-	-
6	Direct Business	60	1,56,164	9,189	40	5,97,884	5,292
7	Web Aggregator	-	-	-	-	-	-
	Total (A)	62	1,57,358	9,193	42	5,98,188	5,300
1	Referral (B)	-	-	-	-	-	-
	Grand Total (A+B)	62	1,57,358	9,193	42	5,98,188	5,300

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold