

FORM L-5 - COMMISSION SCHEDULE  
 RELIANCE NIPPON LIFE INSURANCE COMPANY LIMITED  
 COMMISSION EXPENSES FOR THE HALF YEAR ENDED ON 30TH SEPTEMBER, 2020

(₹ '000)

Particulars	FOR THE QUARTER ENDED ON	FOR THE HALF YEAR ENDED ON	FOR THE QUARTER ENDED ON	FOR THE HALF YEAR ENDED ON
	30TH SEPTEMBER, 2020	30TH SEPTEMBER, 2020	30TH SEPTEMBER, 2019	30TH SEPTEMBER, 2019
Commission paid				
Direct - First year premiums	1,47,295	2,72,394	2,42,794	4,99,592
- Renewal premiums	1,94,193	3,21,166	1,81,551	3,00,233
- Single premiums	688	1,225	964	1,995
	<b>3,42,176</b>	<b>5,94,785</b>	<b>4,25,309</b>	<b>8,01,820</b>
Add: Commission on Re-insurance Accepted	-	-	-	-
Less: Commission on Re-insurance Ceded	-	-	-	-
<b>Net Commission</b>	<b>3,42,176</b>	<b>5,94,785</b>	<b>4,25,309</b>	<b>8,01,820</b>
Reward/Remuneration to agent, brokers and other intermediaries	5,957	24,627	32,375	65,589
<b>Total Commission</b>	<b>3,48,133</b>	<b>6,19,412</b>	<b>4,57,684</b>	<b>8,67,409</b>
<b>Break-up of the expenses (Gross) incurred to procure business:</b>				
Agents	2,59,433	4,79,352	3,44,126	6,43,864
Brokers	46,548	72,780	58,582	1,17,321
Corporate Agency	42,034	67,091	54,916	1,06,160
Referral	-	-	-	-
Others	118	189	60	64
<b>TOTAL</b>	<b>3,48,133</b>	<b>6,19,412</b>	<b>4,57,684</b>	<b>8,67,409</b>