

RELIANCE NIPPON LIFE INSURANCE COMPANY LIMITED

(₹ in Lacs)

Sr. No	Channels	For the Quarter ended on 30th September, 2020			For the Quarter ended on 30th September, 2019		
		No. of Policies / Schemes	No. of Lives Covered	Premium	No. of Policies / Schemes	No. of Lives Covered	Premium
1	Individual agents	-	-	-	-	-	-
2	Corporate Agents-Banks	-	-	-	-	-	-
3	Corporate Agents -Others	-	-	-	-	-	-
4	Brokers	-	10	0	1	232	7
5	Micro Agents	-	-	-	-	-	-
6	Direct Business	20	(94,853)	818	18	5,32,514	2,208
7	Web Aggregator	-	-	-	-	-	-
	Total (A)	20	(94,843)	818	19	5,32,746	2,215
1	Referral (B)	-	-	-	-	-	-
	Grand Total (A+B)	20	(94,843)	818	19	5,32,746	2,215

(₹ in Lacs)

Sr. No	Channels	For the Half Year ended on 30th September, 2020			For the Half Year ended on 30th September, 2019		
		No. of Policies / Schemes	No. of Lives Covered	Premium	No. of Policies / Schemes	No. of Lives Covered	Premium
1	Individual agents	-	-	-	-	-	-
2	Corporate Agents-Banks	-	-	-	-	-	-
3	Corporate Agents -Others	-	-	-	-	-	-
4	Brokers	1	1,157	3	1	267	7
5	Micro Agents	-	-	-	-	-	-
6	Direct Business	27	(57,100)	1,452	30	6,48,764	3,596
7	Web Aggregator	-	-	-	-	-	-
	Total (A)	28	(55,943)	1,455	31	6,49,031	3,603
1	Referral (B)	-	-	-	-	-	-
	Grand Total (A+B)	28	(55,943)	1,455	31	6,49,031	3,603

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold