

FORM L-5 - COMMISSION SCHEDULE  
 RELIANCE NIPPON LIFE INSURANCE COMPANY LIMITED  
 (Formerly known as Reliance Life Insurance Company Limited)  
 COMMISSION EXPENSES FOR THE HALF YEAR ENDED ON 30TH SEPTEMBER, 2018

(₹ '000)

Particulars	FOR THE QUARTER ENDED ON	UPTO THE QUARTER ENDED ON	FOR THE QUARTER ENDED ON	UPTO THE QUARTER ENDED ON
	30TH SEPTEMBER, 2018	30TH SEPTEMBER, 2018	30TH SEPTEMBER, 2017	30TH SEPTEMBER, 2017
Commission paid				
Direct - First year premiums	268,508	475,005	213,810	435,173
- Renewal premiums	171,256	281,873	148,200	270,202
- Single premiums	878	1,695	550	1,153
	<b>440,642</b>	<b>758,573</b>	<b>362,560</b>	<b>706,528</b>
Add: Commission on Re-insurance Accepted	-	-	-	-
Less: Commission on Re-insurance Ceded	-	-	-	-
<b>Net Commission</b>	<b>440,642</b>	<b>758,573</b>	<b>362,560</b>	<b>706,528</b>
<b>Break-up of the expenses (Gross) incurred to procure business:</b>				
Agents	313,819	549,647	305,359	591,414
Brokers	73,724	119,482	45,932	79,010
Corporate Agency	53,099	89,444	11,269	36,104
Referral	-	-	-	-
Others	-	-	-	-
<b>TOTAL</b>	<b>440,642</b>	<b>758,573</b>	<b>362,560</b>	<b>706,528</b>