

FORM L-5 - COMMISSION SCHEDULE  
 RELIANCE NIPPON LIFE INSURANCE COMPANY LIMITED  
 (Formerly known as Reliance Life Insurance Company Limited)  
 COMMISSION EXPENSES FOR THE PERIOD ENDED ON 31ST DECEMBER, 2017

(₹ '000)

Particulars	FOR THE QUARTER ENDED ON	UPTO THE QUARTER ENDED ON	FOR THE QUARTER ENDED ON	UPTO THE QUARTER ENDED ON
	31ST DECEMBER, 2017	31ST DECEMBER, 2017	31ST DECEMBER, 2016	31ST DECEMBER, 2016
Commission paid				
Direct - First year premiums	200,552	635,725	276,756	735,779
- Renewal premiums	152,331	422,533	216,594	541,827
- Single premiums	446	1,599	488	1,259
	<b>353,329</b>	<b>1,059,857</b>	<b>493,838</b>	<b>1,278,865</b>
Add: Commission on Re-insurance Accepted	-	-	-	-
Less: Commission on Re-insurance Ceded	-	-	-	-
<b>Net Commission</b>	<b>353,329</b>	<b>1,059,857</b>	<b>493,838</b>	<b>1,278,865</b>
<b>Break-up of the expenses (Gross) incurred to procure business:</b>				
Agents	293,143	884,557	391,275	1,022,317
Brokers	42,834	121,844	53,697	137,353
Corporate Agency	17,352	53,456	48,866	119,195
Referral	-	-	-	-
Others	-	-	-	-
<b>TOTAL</b>	<b>353,329</b>	<b>1,059,857</b>	<b>493,838</b>	<b>1,278,865</b>