

FORM L-5 - COMMISSION SCHEDULE
 RELIANCE NIPPON LIFE INSURANCE COMPANY LIMITED
 (Formerly known as Reliance Life Insurance Company Limited)
 COMMISSION EXPENSES FOR THE YEAR ENDED ON 31ST MARCH, 2017

(₹ '000)

Particulars	FOR THE QUARTER ENDED ON	UPTO THE QUARTER ENDED ON	FOR THE QUARTER ENDED ON	UPTO THE QUARTER ENDED ON
	31ST MARCH, 2017	31ST MARCH, 2017	31ST MARCH, 2016	31ST MARCH, 2016
Commission paid				
Direct - First year premiums	396,345	1,132,124	498,142	1,648,540
- Renewal premiums	277,953	819,780	292,379	808,606
- Single premiums	941	2,200	784	1,633
	675,239	1,954,104	791,305	2,458,779
Add: Commission on Re-insurance Accepted	-	-	-	-
Less: Commission on Re-insurance Ceded	-	-	-	-
Net Commission	675,239	1,954,104	791,305	2,458,779
Break-up of the expenses (Gross) incurred to procure business:				
Agents	573,803	1,596,120	642,121	1,899,427
Brokers	53,244	190,597	86,874	349,534
Corporate Agency	48,192	167,387	62,310	209,818
Referral	-	-	-	-
Others	-	-	-	-
TOTAL	675,239	1,954,104	791,305	2,458,779