

FORM L-22 ANALYTICAL RATIOS  
RELIANCE LIFE INSURANCE COMPANY LIMITED

Sr. No	Particular	FOR THE QUARTER ENDED ON	UPTO THE QUARTER ENDED ON	FOR THE QUARTER ENDED ON	UPTO THE QUARTER ENDED ON
		30TH SEPTEMBER, 2015	30TH SEPTEMBER, 2015	30TH SEPTEMBER, 2014	30TH SEPTEMBER, 2014
1	New business premium income growth rate				
	Participating Business	(0.23)	(0.46)	(0.78)	(0.73)
	Non Participating Business				
	Non Linked Individual	0.00	(0.06)	0.40	0.43
	Non Linked Group	(0.68)	(0.57)	0.67	(0.53)
	Non Linked Variable Fund Based Group*	(0.97)	(0.99)	NA	NA
	Non Linked Pension	NA	(10.47)	NA	1.06
	Non Linked Health	0.01	0.23	(0.15)	(0.21)
	Non Linked Annuity	0.55	0.92	(0.18)	(0.43)
	Linked Life	(0.51)	(0.57)	0.71	0.37
	Linked Pension	(0.58)	(0.65)	2.71	2.41
	Linked Group	2.22	1.95	2.47	2.17
2	Net Retention Ratio	0.992	0.992	0.991	0.993
3	Expense of Management to Gross Direct Premium Ratio	0.28	0.36	0.33	0.37
4	Commission Ratio (Gross commission paid to Gross Premium)	0.05	0.05	0.05	0.05
5	Ratio of policy holder's liabilities to shareholder's funds	9.13	9.13	9.84	9.84
6	Growth rate of shareholders' fund	-2.52%	-2.52%	12.74%	12.74%
7	Ratio of surplus to policyholders' liability	0.001	0.001	0.002	0.004
8	Change in net worth (₹ 000)	(404,704)	(404,704)	1,814,378	1,814,378
9	Profit after tax / Total income	1.08%	2.04%	2.67%	1.99%
10	(Total real estate + loans) / (Cash & invested assets)	0.0041	0.0041	0.0036	0.0036
11	Total Investments / (Capital + Surplus)	4.57	4.57	5.56	5.56
12	Total Affiliated Investments / (Capital + Surplus)	0.02	0.02	0.01	0.01
13	Investment Yield (Annualised)				
	Policy Holders Fund				
	Non-linked	13.6%	7.0%	12.0%	15.6%
	Linked	-3.7%	-1.3%	22.6%	39.8%
	Shareholder's Funds	10.5%	5.3%	14.0%	16.6%
14	Conservation Ratio				
	Participating Business	0.89	0.87	0.82	0.79
	Non Linked Individual	0.67	0.64	0.66	0.60
	Non Linked Pension	0.93	0.88	0.67	0.78
	Non Linked Health	0.41	0.38	0.38	0.37
	Linked Life	0.67	0.64	0.65	0.67
	Linked Pension	0.53	0.50	0.60	0.60
15	Persistency Ratio#				
	For 13th month (based on policies issued during 1st Apr (X-2) to 31st Mar (X-1))	57.6%	57.6%	59.0%	59.0%
	For 25th month (based on policies issued during 1st Apr (X-3) to 31st Mar (X-2))	52.3%	52.3%	56.5%	56.5%
	For 37th month (based on policies issued during 1st Apr (X-4) to 31st Mar (X-3))	52.8%	52.8%	60.4%	60.4%
	For 49th month (based on policies issued during 1st Apr (X-5) to 31st Mar (X-4))	58.7%	58.7%	17.2%	17.2%
	For 61st month (based on policies issued during 1st Apr (X-6) to 31st Mar (X-5))	11.5%	11.5%	6.6%	6.6%
16	NPA Ratio				
	Gross NPA Ratio	-	-	-	-
	Net NPA Ratio	-	-	-	-

\* The products under this segment were launched during the quarter ended September 2013, hence the previous years ratios are not applicable

# Persistency ratios are computed on cumulative basis as per the IRDA circular "IRDA/ACT/CIR/MISC/035/01/2014"

**Equity Holding Pattern for Life Insurers**

1	(a) No. of shares	1,196,323,500	1,196,323,500	1,196,323,500	1,196,323,500
2	(b) Percentage of shareholding				
	Indian	74%	74%	74%	74%
	Foreign	26%	26%	26%	26%
3	(c) Percentage of Government holding (in case of public sector insurance companies)	NA	NA	NA	NA
4	(a) Basic and diluted EPS before extraordinary items (net of tax expense) (₹)	0.13	0.42	0.44	0.73
5	(b) Basic and diluted EPS after extraordinary items (net of tax expense) (₹)	0.13	0.42	0.44	0.72
6	(iv) Book value per share (₹)	13.08	13.08	13.42	13.42