

FORM L-5 - COMMISSION SCHEDULE  
 RELIANCE LIFE INSURANCE COMPANY LIMITED  
 COMMISSION EXPENSES FOR THE HALF YEAR ENDED ON 30TH SEPTEMBER, 2014

(₹ '000)

Particulars	FOR THE QUARTER ENDED ON	UPTO THE QUARTER ENDED ON	FOR THE QUARTER ENDED ON	UPTO THE QUARTER ENDED ON
	30TH SEPTEMBER, 2014	30TH SEPTEMBER, 2014	30TH SEPTEMBER, 2013	30TH SEPTEMBER, 2013
Commission paid				
Direct - First year premiums	446,498	851,118	699,510	1,258,959
- Renewal premiums	170,027	322,943	191,268	323,917
- Single premiums	484	996	1,109	4,158
	<b>617,009</b>	<b>1,175,057</b>	<b>891,887</b>	<b>1,587,034</b>
Add: Commission on Re-insurance Accepted	-	-	-	-
Less: Commission on Re-insurance Ceded	-	-	-	-
<b>Net Commission</b>	<b>617,009</b>	<b>1,175,057</b>	<b>891,887</b>	<b>1,587,034</b>
<b>Break-up of the expenses (Gross) incurred to procure business:</b>				
Agents	454,636	855,782	629,174	1,083,770
Brokers	117,984	205,073	137,056	200,465
Corporate Agency	44,389	114,202	125,820	303,158
Referral*	-	-	(37)	(75)
Others*	-	-	(126)	(284)
<b>TOTAL</b>	<b>617,009</b>	<b>1,175,057</b>	<b>891,887</b>	<b>1,587,034</b>

\* Reversals