

FORM L-5 - COMMISSION SCHEDULE  
 RELIANCE LIFE INSURANCE COMPANY LIMITED  
 COMMISSION EXPENSES FOR THE YEAR ENDED ON 31ST MARCH, 2014

(₹ '000)

Particulars	FOR THE QUARTER ENDED ON	UPTO THE QUARTER ENDED ON	FOR THE QUARTER ENDED ON	UPTO THE QUARTER ENDED ON
	31ST MARCH, 2014	31ST MARCH, 2014	31ST MARCH, 2013	31ST MARCH, 2013
Commission paid				
Direct - First year premiums	556,651	2,462,736	732,211	2,381,421
- Renewal premiums	273,155	829,709	299,493	864,554
- Single premiums	895	5,713	6,712	15,643
	<b>830,701</b>	<b>3,298,158</b>	<b>1,038,416</b>	<b>3,261,618</b>
Add: Commission on Re-insurance Accepted	-	-	-	-
Less: Commission on Re-insurance Ceded	-	-	-	-
<b>Net Commission</b>	<b>830,701</b>	<b>3,298,158</b>	<b>1,038,416</b>	<b>3,261,618</b>
<b>Break-up of the expenses (Gross) incurred to procure business:</b>				
Agents	624,909	2,302,386	548,747	1,755,719
Brokers	125,667	455,291	106,872	380,155
Corporate Agency	79,556	540,481	383,170	1,126,836
Referral*	113	-	-	-
Others*	456	-	(373)	(1,092)
<b>TOTAL</b>	<b>830,701</b>	<b>3,298,158</b>	<b>1,038,416</b>	<b>3,261,618</b>

\* Reversals