

FORM L-25-(i) GEOGRAPHICAL DISTRIBUTION CHANNEL - INDIVIDUALS
 RELIANCE LIFE INSURANCE COMPANY LIMITED

Geographical Distribution of Total Business - Individual, For the Quarter ended on 31st December, 2013

| Sr. No | State / Union Territory | Rural (Individual) | | | | Urban (Individual) | | | | Total Business (Individual) | | | |
|--------|---------------------------|--------------------|---------------|-------------------|-----------------------|--------------------|----------------|-------------------|-----------------------|-----------------------------|----------------|-------------------|-----------------------|
| | | No. of Policies | No. of Lives | Premium (₹ Crore) | Sum Assured (₹ Crore) | No. of Policies | No. of Lives | Premium (₹ Crore) | Sum Assured (₹ Crore) | No. of Policies | No. of Lives | Premium (₹ Crore) | Sum Assured (₹ Crore) |
| 1 | Andhra Pradesh | 6,421 | 6,169 | 8.75 | 138.69 | 23,088 | 21,620 | 25.66 | 687.91 | 29,509 | 27,789 | 34.41 | 826.60 |
| 2 | Arunachal Pradesh | 3 | 3 | 0.00 | 0.07 | 43 | 42 | 0.13 | 1.33 | 46 | 45 | 0.13 | 1.40 |
| 3 | Assam | 977 | 930 | 1.73 | 16.81 | 3,126 | 2,912 | 7.04 | 69.70 | 4,103 | 3,842 | 8.77 | 86.51 |
| 4 | Bihar | 2,316 | 2,283 | 2.82 | 35.74 | 9,198 | 8,966 | 12.40 | 155.31 | 11,514 | 11,249 | 15.22 | 191.05 |
| 5 | Chattisgarh | 282 | 260 | 0.83 | 5.95 | 1,047 | 947 | 2.56 | 29.87 | 1,329 | 1,207 | 3.39 | 35.82 |
| 6 | Goa | 44 | 36 | 0.13 | 0.88 | 225 | 194 | 0.85 | 6.37 | 269 | 230 | 0.97 | 7.25 |
| 7 | Gujarat | 1,551 | 1,403 | 5.02 | 36.41 | 5,755 | 5,035 | 17.14 | 178.62 | 7,306 | 6,438 | 22.16 | 215.02 |
| 8 | Haryana | 195 | 164 | 0.61 | 4.55 | 1,884 | 1,543 | 5.33 | 60.43 | 2,079 | 1,707 | 5.94 | 64.99 |
| 9 | Himachal Pradesh | 486 | 436 | 1.41 | 14.27 | 681 | 600 | 1.70 | 20.65 | 1,167 | 1,036 | 3.10 | 34.92 |
| 10 | Jammu & Kashmir | 121 | 111 | 0.34 | 2.90 | 594 | 501 | 1.57 | 19.64 | 715 | 612 | 1.91 | 22.54 |
| 11 | Jharkhand | 1,370 | 1,326 | 2.18 | 22.33 | 2,802 | 2,646 | 5.12 | 55.95 | 4,172 | 3,972 | 7.30 | 78.28 |
| 12 | Karnataka | 584 | 543 | 2.01 | 10.48 | 2,267 | 2,120 | 9.22 | 71.79 | 2,851 | 2,663 | 11.23 | 82.27 |
| 13 | Kerala | 385 | 367 | 1.65 | 9.81 | 1,461 | 1,375 | 4.43 | 48.80 | 1,846 | 1,742 | 6.08 | 58.61 |
| 14 | Madhya Pradesh | 1,488 | 1,443 | 2.97 | 26.46 | 5,591 | 5,172 | 11.74 | 139.35 | 7,079 | 6,615 | 14.71 | 165.80 |
| 15 | Maharashtra | 1,734 | 1,628 | 5.20 | 33.75 | 7,439 | 6,561 | 20.62 | 147.69 | 9,173 | 8,189 | 25.82 | 181.44 |
| 16 | Manipur | - | - | - | - | - | - | - | - | - | - | - | - |
| 17 | Meghalaya | 9 | 9 | 0.02 | 0.18 | 90 | 86 | 0.41 | 5.41 | 99 | 95 | 0.43 | 5.59 |
| 18 | Mizoram | (6) | (4) | 0.04 | (0.51) | 61 | 60 | 0.25 | 3.44 | 55 | 56 | 0.29 | 2.93 |
| 19 | Nagaland | - | - | - | - | - | - | - | - | - | - | - | - |
| 20 | Orissa | 1,198 | 1,174 | 2.38 | 19.82 | 1,639 | 1,499 | 3.84 | 36.13 | 2,837 | 2,673 | 6.22 | 55.95 |
| 21 | Punjab | 111 | 99 | 0.70 | 3.35 | 1,689 | 1,452 | 5.18 | 53.42 | 1,800 | 1,551 | 5.88 | 56.77 |
| 22 | Rajasthan | 813 | 678 | 2.00 | 16.24 | 2,585 | 2,175 | 5.95 | 64.67 | 3,398 | 2,853 | 7.95 | 80.91 |
| 23 | Sikkim | 13 | 12 | 0.04 | 0.15 | 14 | 14 | 0.05 | 0.37 | 27 | 26 | 0.09 | 0.51 |
| 24 | Tamil Nadu | 299 | 274 | 1.80 | 6.11 | 3,880 | 3,551 | 11.37 | 120.01 | 4,179 | 3,825 | 13.17 | 126.12 |
| 25 | Tripura | 273 | 271 | 0.41 | 3.80 | 1,020 | 996 | 1.22 | 15.22 | 1,293 | 1,267 | 1.63 | 19.02 |
| 26 | Uttar Pradesh | 4,450 | 4,299 | 7.32 | 74.39 | 12,725 | 11,860 | 23.70 | 284.19 | 17,175 | 16,159 | 31.02 | 358.58 |
| 27 | Uttarakhand | 518 | 493 | 1.25 | 10.17 | 1,462 | 1,362 | 3.08 | 36.80 | 1,980 | 1,855 | 4.34 | 46.96 |
| 28 | West Bengal | 7,328 | 7,168 | 9.95 | 111.57 | 24,626 | 23,757 | 31.65 | 388.97 | 31,954 | 30,925 | 41.60 | 500.54 |
| 29 | Andaman & Nicobar Islands | - | - | - | - | - | - | - | - | - | - | - | - |
| 30 | Chandigarh | 6 | 5 | 0.08 | 0.37 | 384 | 278 | 1.28 | 15.11 | 390 | 283 | 1.36 | 15.48 |
| 31 | Dadra & Nagarhaveli | - | - | - | - | - | - | - | - | - | - | - | - |
| 32 | Daman & Diu | - | - | - | - | - | - | - | - | - | - | - | - |
| 33 | Delhi | 164 | 186 | 0.45 | 3.17 | 2,127 | 1,969 | 8.63 | 56.11 | 2,291 | 2,155 | 9.08 | 59.28 |
| 34 | Lakshadweep | - | - | - | - | - | - | - | - | - | - | - | - |
| 35 | Puducherry | 2 | 2 | 0.03 | 0.01 | 74 | 62 | 0.25 | 3.18 | 76 | 64 | 0.28 | 3.19 |
| | Grand Total | 33,135 | 31,768 | 62.12 | 607.90 | 117,577 | 109,355 | 222.35 | 2,776.46 | 150,712 | 141,123 | 284.47 | 3,384.36 |