

FORM L-5 - COMMISSION SCHEDULE
 RELIANCE LIFE INSURANCE COMPANY LIMITED
 COMMISSION EXPENSES FOR THE PERIOD ENDED ON 31ST DECEMBER, 2013

(₹ '000)

Particulars	FOR THE QUARTER ENDED ON	UPTO THE QUARTER ENDED ON	FOR THE QUARTER ENDED ON	UPTO THE QUARTER ENDED ON
	31ST DECEMBER, 2013	31ST DECEMBER, 2013	31ST DECEMBER, 2012	31ST DECEMBER, 2012
Commission paid				
Direct - First year premiums	647,126	1,906,085	626,059	1,649,210
- Renewal premiums	232,637	556,554	217,249	565,061
- Single premiums	660	4,818	4,837	8,931
	880,423	2,467,457	848,145	2,223,202
Add: Commission on Re-insurance Accepted	-	-	-	-
Less: Commission on Re-insurance Ceded	-	-	-	-
Net Commission	880,423	2,467,457	848,145	2,223,202
Break-up of the expenses (Gross) incurred to procure business:				
Agents	593,707	1,677,477	434,271	1,206,972
Brokers	129,159	329,624	85,202	273,283
Corporate Agency	157,767	460,925	328,575	743,666
Referral	(38)	(113)	-	-
Others	(172)	(456)	97	(719)
TOTAL	880,423	2,467,457	848,145	2,223,202