

FORM L-5 - COMMISSION SCHEDULE
 RELIANCE LIFE INSURANCE COMPANY LIMITED
 COMMISSION EXPENSES FOR THE HALF YEAR ENDED ENDED ON 30TH SEPTEMBER, 2013

(₹ '000)

Particulars	FOR THE QUARTER ENDED ON	UPTO THE QUARTER ENDED ON	FOR THE QUARTER ENDED ON	UPTO THE QUARTER ENDED ON
	30TH SEPTEMBER, 2013	30TH SEPTEMBER, 2013	30TH SEPTEMBER, 2012	30TH SEPTEMBER, 2012
Commission paid				
Direct - First year premiums	699,510	1,258,959	585,965	1,023,151
- Renewal premiums	191,268	323,917	195,837	347,812
- Single premiums	1,109	4,158	1,877	4,094
	891,887	1,587,034	783,679	1,375,057
Add: Commission on Re-insurance Accepted	-	-	-	-
Less: Commission on Re-insurance Ceded	-	-	-	-
Net Commission	891,887	1,587,034	783,679	1,375,057
Break-up of the expenses (Gross) incurred to procure business:				
Agents	629,174	1,083,770	451,964	772,701
Brokers	137,056	200,465	97,109	188,081
Corporate Agency	125,820	303,158	235,192	415,091
Referral	(37)	(75)	-	-
Others	(126)	(284)	(586)	(816)
TOTAL	891,887	1,587,034	783,679	1,375,057