

FORM L-6-OPERATING EXPENSES SCHEDULE
 RELIANCE LIFE INSURANCE COMPANY LIMITED
 OPERATING EXPENSES RELATED TO INSURANCE BUSINESS FOR THE PERIOD ENDED ON 30TH JUNE, 2013

(₹ '000)

| Particulars | FOR THE QUARTER ENDED ON | UPTO THE QUARTER ENDED ON | FOR THE QUARTER ENDED ON | UPTO THE QUARTER ENDED ON |
|---|--------------------------|---------------------------|--------------------------|---------------------------|
| | 30TH JUNE, 2013 | 30TH JUNE, 2013 | 30TH JUNE, 2012 | 30TH JUNE, 2012 |
| 1. Employees' remuneration & welfare benefits | 1,151,424 | 1,151,424 | 1,170,659 | 1,170,659 |
| 2. Travel, conveyance and vehicle running expenses | 48,087 | 48,087 | 46,075 | 46,075 |
| 3. Training expenses | 6,946 | 6,946 | 1,516 | 1,516 |
| 4. (a) Rents, rates & taxes | 132,945 | 132,945 | 128,278 | 128,278 |
| (b) Office maintenance | 235,715 | 235,715 | 212,672 | 212,672 |
| 5. Repairs | 13,442 | 13,442 | 11,899 | 11,899 |
| 6. Printing & stationery | 21,468 | 21,468 | 19,043 | 19,043 |
| 7. Communication expenses | 60,379 | 60,379 | 69,118 | 69,118 |
| 8. Legal & professional charges | 75,819 | 75,819 | 58,812 | 58,812 |
| 9. Medical fees | 12,377 | 12,377 | 10,994 | 10,994 |
| 10. Auditors' fees, expenses etc | | | | |
| a) as auditor | 863 | 863 | 866 | 866 |
| b) as adviser or in any other capacity, in respect of | | | | |
| (i) Taxation matters | - | - | - | - |
| (ii) Insurance matters | - | - | - | - |
| (iii) Management services; and | - | - | - | - |
| c) in any other capacity | - | - | 3 | 3 |
| 11. (a) Sales & business promotion expenses | 84,901 | 84,901 | 108,487 | 108,487 |
| (b) Advertisement and publicity | 238,897 | 238,897 | 81,412 | 81,412 |
| 12. Interest & Bank Charges | 18,880 | 18,880 | 22,499 | 22,499 |
| 13. Others: | | | | |
| Service tax on premium | 162,246 | 162,246 | 207,038 | 207,038 |
| Information technology expenses (including maintenance) | 125,308 | 125,308 | 129,763 | 129,763 |
| Data processing expenses | 97,814 | 97,814 | 102,918 | 102,918 |
| Business services | 152,346 | 152,346 | 238,396 | 238,396 |
| Policy stamps | 10,439 | 10,439 | 8,212 | 8,212 |
| Other expenses | 51,548 | 51,548 | 28,025 | 28,025 |
| 14. Depreciation | 10,451 | 10,451 | 12,934 | 12,934 |
| TOTAL | 2,712,295 | 2,712,295 | 2,669,619 | 2,669,619 |