

FORM L-5 - COMMISSION SCHEDULE
 RELIANCE LIFE INSURANCE COMPANY LIMITED
 COMMISSION EXPENSES FOR THE YEAR ENDED ENDED ON 31ST MARCH, 2013

(₹ '000)

Particulars	FOR THE QUARTER ENDED ON	FOR THE YEAR ENDED ON	FOR THE QUARTER ENDED ON	FOR THE YEAR ENDED ON
	31ST MARCH, 2013	31ST MARCH, 2013	31ST MARCH, 2012	31ST MARCH, 2012
Commission paid				
Direct - First year premiums	732,211	2,381,421	1,006,532	2,950,875
- Renewal premiums	299,493	864,554	330,115	994,340
- Single premiums	6,712	15,643	16,078	35,122
	1,038,416	3,261,618	1,352,725	3,980,337
Add: Commission on Re-insurance Accepted	-	-	-	-
Less: Commission on Re-insurance Ceded	-	-	-	-
Net Commission	1,038,416	3,261,618	1,352,725	3,980,337
Break-up of the expenses (Gross) incurred to procure business:				
Agents	548,747	1,755,719	703,175	2,169,189
Brokers	106,872	380,155	147,836	460,565
Corporate Agency	383,170	1,126,836	502,149	1,352,751
Referral	-	-	43	259
Others	(373)	(1,092)	(478)	(2,427)
TOTAL	1,038,416	3,261,618	1,352,725	3,980,337