

FORM L-5 - COMMISSION SCHEDULE  
 RELIANCE LIFE INSURANCE COMPANY LIMITED  
 COMMISSION EXPENSES FOR THE PERIOD ENDED ON 31ST DECEMBER, 2012

(₹ '000)

Particulars	FOR THE QUARTER ENDED ON	FOR THE PERIOD ENDED ON	FOR THE QUARTER ENDED ON	FOR THE PERIOD ENDED ON
	31ST DECEMBER, 2012	31ST DECEMBER, 2012	31ST DECEMBER, 2011	31ST DECEMBER, 2011
Commission paid				
Direct - First year premiums	626,059	1,649,210	744,621	1,944,343
- Renewal premiums	217,249	565,061	226,430	664,225
- Single premiums	4,837	8,931	7,584	19,044
	<b>848,145</b>	<b>2,223,202</b>	<b>978,635</b>	<b>2,627,612</b>
Add: Commission on Re-insurance Accepted	-	-	-	-
Less: Commission on Re-insurance Ceded	-	-	-	-
<b>Net Commission</b>	<b>848,145</b>	<b>2,223,202</b>	<b>978,635</b>	<b>2,627,612</b>
<b>Break-up of the expenses (Gross) incurred to procure business:</b>				
Agents	434,271	1,206,972	509,059	1,466,014
Brokers	85,202	273,283	122,453	312,729
Corporate Agency	328,575	743,666	347,320	850,602
Referral	-	-	54	216
Others	97	(719)	(251)	(1,949)
<b>TOTAL</b>	<b>848,145</b>	<b>2,223,202</b>	<b>978,635</b>	<b>2,627,612</b>