

FORM L-5 - COMMISSION SCHEDULE
 RELIANCE LIFE INSURANCE COMPANY LIMITED
 COMMISSION EXPENSES FOR THE HALF YEAR ENDED ON 30TH SEPTEMBER, 2012

(₹ '000)

Particulars	FOR THE QUARTER ENDED ON	FOR THE HALF YEAR ENDED ON	FOR THE QUARTER ENDED ON	FOR THE HALF YEAR ENDED ON
	30TH SEPTEMBER, 2012	30TH SEPTEMBER, 2012	30TH SEPTEMBER, 2011	30TH SEPTEMBER, 2011
Commission paid				
Direct - First year premiums	585,965	1,023,151	669,383	1,199,722
- Renewal premiums	195,837	347,812	238,784	437,795
- Single premiums	1,877	4,094	9,014	11,460
	783,679	1,375,057	917,181	1,648,977
Add: Commission on Re-insurance Accepted	-	-	-	-
Less: Commission on Re-insurance Ceded	-	-	-	-
Net Commission	783,679	1,375,057	917,181	1,648,977
Break-up of the expenses (Gross) incurred to procure business:				
Agents	451,964	772,701	551,982	956,955
Brokers	97,109	188,081	105,735	190,276
Corporate Agency	235,192	415,091	260,721	503,282
Referral	-	-	162	162
Others	(586)	(816)	(1,419)	(1,698)
TOTAL	783,679	1,375,057	917,181	1,648,977