

FORM L-5 - COMMISSION SCHEDULE
 RELIANCE LIFE INSURANCE COMPANY LIMITED
 COMMISSION EXPENSES FOR THE YEAR ENDED ON 31ST MARCH, 2012

(₹ '000)

Particulars	FOR THE QUARTER ENDED ON	FOR THE YEAR ENDED ON	FOR THE QUARTER ENDED ON	FOR THE YEAR ENDED ON
	31ST MARCH, 2012	31ST MARCH, 2012	31ST MARCH, 2011	31ST MARCH, 2011
Commission paid				
Direct - First year premiums	1,006,532	2,950,875	1,121,184	4,417,955
- Renewal premiums	330,115	994,340	232,582	665,359
- Single premiums	16,078	35,122	31,028	64,707
	1,352,725	3,980,337	1,384,794	5,148,021
Add: Commission on Re-insurance Accepted	-	-	-	-
Less: Commission on Re-insurance Ceded	-	-	-	-
Net Commission	1,352,725	3,980,337	1,384,794	5,148,021
Break-up of the expenses (Gross) incurred to procure business:				
Agents	703,175	2,169,189	688,969	2,107,644
Brokers	147,836	460,565	146,056	390,366
Corporate Agency	502,149	1,352,751	552,624	2,413,388
Referral	43	259	-	249
Others - Fees for Lead Generation	(478)	(2,427)	(2,855)	236,374
TOTAL	1,352,725	3,980,337	1,384,794	5,148,021