

FORM L-5 - COMMISSION SCHEDULE
 RELIANCE LIFE INSURANCE COMPANY LIMITED
 COMMISSION EXPENSES FOR THE YEAR ENDED ON 30TH JUNE, 2011

(₹ '000)

Particulars	FOR THE QUARTER ENDED ON	UPTO THE QUARTER ENDED ON	FOR THE QUARTER ENDED ON	UPTO THE QUARTER ENDED ON
	30TH JUNE, 2011	30TH JUNE, 2011	30TH JUNE, 2010	30TH JUNE, 2010
Commission paid				
Direct - First year premiums	530,339	530,339	1,152,757	1,152,757
- Renewal premiums	199,011	199,011	132,898	132,898
- Single premiums	2,446	2,446	3,777	3,777
	731,796	731,796	1,289,432	1,289,432
Add: Commission on Re-insurance Accepted	-	-	-	-
Less: Commission on Re-insurance Ceded	-	-	-	-
Net Commission	731,796	731,796	1,289,432	1,289,432
Break-up of the expenses (Gross) incurred to procure business:				
Agents	404,973	404,973	358,138	358,138
Brokers	84,541	84,541	56,250	56,250
Corporate Agency	242,561	242,561	670,689	670,689
Referral	-	-	49	49
Others - Fees for Lead Generation	(279)	(279)	204,306	204,306
TOTAL	731,796	731,796	1,289,432	1,289,432