

FORM L-5 - COMMISSION SCHEDULE
 RELIANCE LIFE INSURANCE COMPANY LIMITED
 COMMISSION EXPENSES FOR THE PERIOD ENDED ON 31ST DECEMBER, 2010

(₹ '000)

Particulars	FOR THE QUARTER ENDED ON	UPTO THE QUARTER ENDED ON	FOR THE QUARTER ENDED ON	UPTO THE QUARTER ENDED ON
	31ST DECEMBER, 2010	31ST DECEMBER, 2010	31ST DECEMBER, 2009	31ST DECEMBER, 2009
Commission paid				
Direct - First year premiums	799,860	3,296,771	1,620,367	3,757,265
- Renewal premiums	195,385	432,777	137,966	305,309
- Single premiums	19,706	33,679	9,349	19,437
	1,014,951	3,763,227	1,767,682	4,082,011
Add: Commission on Re-insurance Accepted	-	-	-	-
Less: Commission on Re-insurance Ceded	-	-	-	-
Net Commission	1,014,951	3,763,227	1,767,682	4,082,011
Break-up of the expenses (Gross) incurred to procure business:				
Agents	548,609	1,418,675	513,681	1,366,255
Brokers	114,699	244,310	30,968	72,303
Corporate Agency	352,105	1,860,764	981,273	1,933,497
Referral	-	249	-	-
Others - Fees for Lead Generation	(462)	239,229	241,760	709,956
TOTAL	1,014,951	3,763,227	1,767,682	4,082,011