

PERIODIC DISCLOSURES
FORM L-37-BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (GROUP)

Sl.No.	Channels	Business Acquisition through different channels (Group)					
		2006 - 07			2005 - 06		
		No. of Policies/ No.	No. of Lives Covered	Premium (Rs lacs)	No. of Policies/ No.	No. of Lives Covered	Premium (Rs lacs)
1	Individual agents	-	-	-	-	-	-
2	Corporate Agents-Banks	-	-	-	-	-	-
3	Corporate Agents -Others	-	-	-	-	-	-
4	Brokers	46	42,493	343	30	17,364	187
5	Micro Agents	-	-	-	-	-	-
6	Direct Business	179	307,752	12,759	106	152,386	687
	Total(A)	225	350,245	13,102	136	169,750	874
1	Referral (B)	-	-	-	-	-	-
	Grand Total (A+B)	225	350,245	13,102	136	169,750	874

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold