

**PERIODIC DISCLOSURES**

**FORM L-37-BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (GROUP)**

Sl.No.	Channels	Business Acquisition through different channels (Group)					
		2005 - 06			2004 - 05		
		No. of Policies/ No.	No. of Lives Covered	Premium (Rs lacs)	No. of Policies/ No.	No. of Lives Covered	Premium (Rs lacs)
1	Individual agents	-	-	-	-	-	-
2	Corporate Agents-Banks	-	-	-	-	-	-
3	Corporate Agents -Others	-	-	-	-	-	-
4	Brokers	30	17,364	187	19	12,087	151
5	Micro Agents	-	-	-	-	-	-
6	Direct Business	106	152,386	687	107	102,956	430
	Total(A)	136	169,750	874	126	115,043	581
1	Referral (B)	-	-	-	-	-	-
	Grand Total (A+B)	136	169,750	874	126	115,043	581

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold