

PERIODIC DISCLOSURES**FORM L-38 Business Acquisition through different channels (Individuals)**Insurer: **Reliance Life Insurance Co.Ltd.**Date: 31/03/2006

Sl.No.	Business Acquisition through different channels (Individuals)				
	Channels	Current Year (2005-06)		Previous Year (2004-05)	
		No. of Policies	Premium (Rs lacs)	No. of Policies	Premium (Rs lacs)
1	Individual agents	78,947	18,374	34,997	8,423
2	Corporate Agents-Banks	-	-	-	-
3	Corporate Agents -Others	241	54	1,025	109
4	Brokers	102	22	-	5
5	Micro Agents	-	-	-	-
6	Direct Business	81	6	197	8
	Total (A)	79,371	18,455	36,219	8,545
1	Referral (B)	-	2	-	5
	Grand Total (A+B)	79,371	18,458	36,219	8,550

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold