

fund snapshot

investment philosophy

Reliance Life Insurance seeks consistent and superior long-term returns with a well-defined and disciplined investment approach symbolizing integrity and transparency to benefit all stakeholders.

| Economy Indicators | 30th Sep 11 | 30th Aug 11 | % Change |
|--|-------------|-------------|----------|
| ¹ Rs./₹ | 48.97 | 46.10 | 5.88 |
| ² WPI Inflation Index | | 154.9 | 0.58 |
| ³ Forex Reserves (\$ bn) | 311.48 | 319.18 | -2.47 |
| ¹ Oil Price (\$ per Barrel) | 79.20 | 88.81 | -12.13 |
| ¹ Gold (Rs. per 10gm) | 25951 | 27060 | -4.27 |

| Investments | 30th Sep 11 | 30th Aug 11 | Absolute Change |
|-----------------------------|-------------|-------------|-----------------|
| ⁴ FII's (Rs Crs) | -459 | -10,834 | 10374 |
| ⁴ Mf's (Rs Crs) | 517 | 2,524 | -2007 |

| Indices | 30th Sep 11 | 30th Aug 11 | % Change |
|----------------------------|-------------|-------------|----------|
| ¹ BSE Sensex | 16454 | 16677 | -1.34 |
| ¹ S&P CNX Nifty | 4943 | 5001 | -1.15 |
| ¹ CNX Mid Cap | 7094 | 7295 | -2.75 |
| ¹ BSE Small Cap | 6881 | 7131 | -3.51 |

| Global Indices | 30th Sep 11 | 30th Aug 11 | % Change |
|------------------------|-------------|-------------|----------|
| ¹ Dow Jones | 10913 | 11614 | -6.03 |
| ¹ FTSE 100 | 5128 | 5395 | -4.93 |
| ¹ Hang Seng | 17592 | 20535 | -14.33 |
| ¹ Nikkei | 8700 | 8955 | -2.85 |

| Sectoral Indices | 30th Sep 11 | 30th Aug 11 | % Change |
|---------------------------------|-------------|-------------|----------|
| ¹ CNX Infrastructure | 2589 | 2780 | -6.88 |
| ¹ CNX Energy | 7736 | 7662 | 0.97 |
| ¹ BSE Capital Goods | 10743 | 12047 | -10.82 |
| ¹ BSE Bankex | 10851 | 10904 | -0.49 |
| ¹ BSE Oil & Gas | 8494 | 8353 | 1.69 |
| ¹ BSE IT | 5275 | 5062 | 4.22 |

| Fixed Income Indicators (%) | 30th Sep 11 | 30th Aug 11 | Absolute Change |
|--|-------------|-------------|-----------------|
| ¹ NSE Mibor | 7.49 | 8.06 | -0.57 |
| ¹ 91 Day T-Bill | 8.44 | 8.33 | 0.11 |
| ¹ 182 Day T-Bill | 8.47 | 8.36 | 0.11 |
| ¹ 1 year GOI Benchmark | 8.33 | 8.26 | 0.07 |
| ¹ 5 Year GOI Benchmark | 8.31 | 8.33 | -0.02 |
| ¹ 10 Year GOI Benchmark | 8.43 | 8.32 | 0.11 |
| ¹ 5 Year Corp Bond Benchmark | 9.55 | 9.41 | 0.08 |
| ¹ 10 Year AAA Corp Bond Benchmark | 9.58 | 9.40 | 0.18 |
| ¹ 10 Year US Benchmark | 1.92 | 2.33 | -0.41 |

Source: ¹Bloomberg, ²eaindustry.nic.in, ³RBI and ⁴SEBI

| asset allocation | gross return (CAGR*) (%) As on Sep 30, 2011 | | | | | date of inception |
|-------------------------------|---|-------------|-------------|-------------|-----------------|-------------------|
| | funds | last 1 year | last 2 year | last 3 year | since inception | |
| 100% equity | Group Equity Fund | -15.02% | 2.63% | 11.41% | -3.16% | October, 2007 |
| 100% pure equity | Pure Equity Fund | -12.26% | 1.28% | NA | 22.58% | December, 2008 |
| 100% equity | Infrastructure Fund | -27.28% | -12.95% | NA | 3.60% | December, 2008 |
| 100% equity | Energy Fund | -15.98% | -3.97% | NA | 14.04% | December, 2008 |
| 100% equity | Midcap Fund | -22.56% | -2.12% | NA | 20.21% | December, 2008 |
| 40% equity, 60% debt | Growth Fund | -3.42% | 4.08% | 9.42% | 10.18% | August, 2004 |
| 20% equity, 80% debt | Group Balanced Fund | 1.60% | 5.63% | 9.52% | 9.86% | February, 2003 |
| 100% bond instruments | Group Corporate Bond Fund | 6.28% | 7.67% | 9.89% | 8.77% | October, 2007 |
| 100% debt Instruments | Pure Debt Fund | 6.75% | 8.20% | 10.11% | 10.11% | October, 2008 |
| 100% govt. securities | Group Gilt Fund | 6.11% | 6.65% | 6.58% | 6.27% | October, 2007 |
| 100% money market instruments | Group Money Market Fund | 9.17% | 8.24% | 9.38% | 9.38% | September, 2008 |
| 100% money market instruments | Capital Secure Fund | 8.65% | 7.75% | 8.53% | 7.24% | February, 2003 |

*CAGR: Compounded Annual Growth Rate

Indian Economy

Brent Crude Price which are critical from Indian perspective of fiscal deficit are hovering in the range of 100 - 115\$ for past 3 Months . In addition, global food prices have already touched record levels of 2008 driven mainly by floods in various parts of world due to global warming. Industrial production growth early signs of deterioration in the economy , which clocked 3.3% yoy increase in Jul'11 from 8.8% in Jun'11 as per the new series with a base year 2004 -2005.

Credit growth clocked 20.4 % YoY . Deposits growth has shown improvement and is now at 17.5%YoY . The inflation, after moderating from the peak of 11% in April'10 to 7.5% in Nov'10, in terms of whole sale price index (WPI) hardened in August'11 to 9.78%. Sharp jump in non-food prices driven mainly by high mineral prices and domestic fuel price hike has pushed up general price levels. Core inflation has also contributed to increase in Wholesale Price Index. Food prices continue to remain high. Food prices have also shown considerable volatility.

Debt Market

Amidst adequate liquidity the g-sec yields showed a spike after borrowing calendar was announced on 29th September 2011. Government announced an additional borrowing of 53000cr over & above the budgeted estimate . Most actively traded 10 yr paper touched 8.44% against 8.34% in previous month. Corporate bonds also touched a high of 9.58% on account of g-sec yield going up and Government borrowing crowding out Private Investment.

Debt Outlook:

In the Coming month, we expect interest rates to harden further. We expect liquidity to remain tight on credit demand ,government borrowing program and Currency in Circulation increase due to festival season demand. RBI is expected to hike rates in its next Quarterly review policy meeting given the high inflation print of August . Key economic data-points like adhering to estimated budget numbers for FY12, monthly inflation numbers, IIP numbers, credit numbers, overall liquidity in system, g-sec supply, Global Economic conditions are likely to dominate the yield curve and RBI's action.

Equity Market

Markets in the month of September were volatile with the benchmark BSE Sensex down 1.34% to close at 16,453 after touching a high of 17,165 as investors lost confidence amid resurged Euro zone debt crisis and Federal Reserve's \$ 400 billion bond swap.

The slowdown in IIP growth in July to 3.3%, lowest rate in almost 24 months, reflects sluggishness in the economy. Despite this the headline inflation remained at elevated levels in the month of August, stood at 9.78% higher than the previous month which stood at 9.22%. The RBI maintained its ant inflationary stance and raised the key rates by 25 bps for the 12th time since March 2010.

S&P's downgrade of Italy by one notch owing to lower economic growth and higher possibility of Greek default spread pessimism worldwide led to higher selling. The Fed's "Operation Twist" failed to boost investor confidence and there was continued selling in stocks and commodities on escalated fears about the global economy. Adding further to the misery was the jobless claims data of the US which continued to be high, indicating a slow pace of hiring.

Equity Outlook:

Equity markets in the coming month would be governed by global factors like the global debt crisis and Q2 FY12 earnings of Indian Corporate. We expect the markets to be trade with a negative bias in the month of October.

Group Equity Fund

fund performance As on Sep 30, 2011

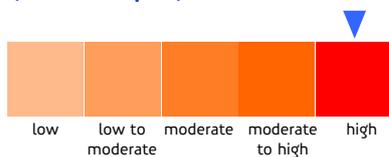
| period | gross fund return | benchmark return | fund standard deviation | benchmark standard deviation | fund sharpe ratio | benchmark sharpe ratio |
|-------------------------|-------------------|------------------|-------------------------|------------------------------|-------------------|------------------------|
| last 1 year | -15.02% | -18.02% | 16.54% | 18.27% | -1.21% | -1.26% |
| last 2 year (CAGR*) | 2.63% | -1.39% | 16.60% | 19.06% | -0.14% | -0.34% |
| last 3 year (CAGR*) | 11.41% | 8.03% | 25.92% | 30.50% | 0.25% | 0.10% |
| since inception (CAGR*) | -3.16% | -4.42% | 28.76% | 31.13% | -0.28% | -0.30% |
| date of inception | october, 2007 | | | | | |

*CAGR: Compounded Annual Growth Rate

fund objective

Provide high real rate of return in the long-term through high exposure to equity investments, while recognizing that there is significant probability of negative returns in the short term. The risk appetite is 'high'.

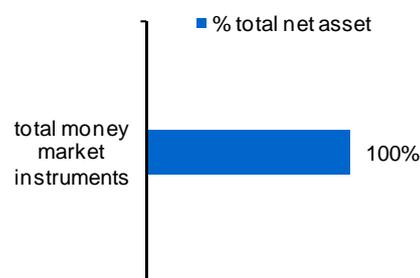
fund risk profile



portfolio As on Sep 30, 2011

| security | % total net assets | rating/1-yr beta |
|-------------------------------|--------------------|------------------|
| other money market Instrument | 100.00 | |
| total net assets | 100.00 | |

asset allocation as on Sep 30, 2011



fund characteristics as on Sep 30, 2011

YTM of debt portfolio: 8.46%

target asset allocation

Equity: 100%

benchmark construction

S&P CNX Nifty: 100%

Pure Equity Fund

fund performance As on Sep 30, 2011

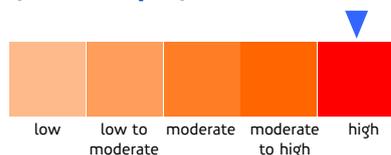
| period | gross fund return | benchmark return | fund standard deviation | benchmark standard deviation | fund sharpe ratio | benchmark sharpe ratio |
|-------------------------|-------------------|------------------|-------------------------|------------------------------|-------------------|------------------------|
| last 1 year | -12.26% | -18.02% | 15.17% | 18.27% | -1.14% | -1.26% |
| last 2 year (CAGR*) | 1.28% | -1.39% | 15.56% | 19.06% | -0.24% | -0.34% |
| since inception (CAGR*) | 22.58% | 22.92% | 23.01% | 26.27% | 0.76% | 0.68% |
| date of inception | december, 2008 | | | | | |

*CAGR: Compounded Annual Growth Rate

fund objective

Provide high real rate of return in the long-term through high exposure to equity investments, while recognizing that there is significant probability of negative returns in the short term. The risk appetite is 'high'.

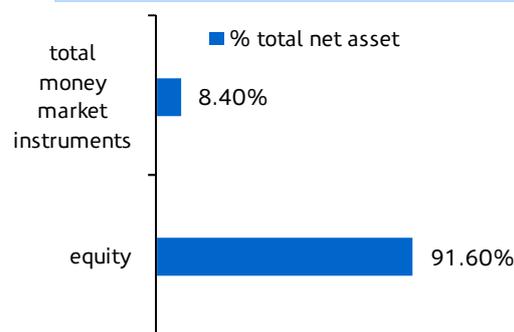
fund risk profile



portfolio As on Sep 30, 2011

| security | % total net assets | 1-yr beta |
|---------------------------------------|--------------------|-----------|
| equity | | |
| AUTO ANCILLARY | 2.50 | |
| MOTHERSON SUMI SYSTEMS LTD | 1.92 | 0.69 |
| EXIDE INDUSTRIES LTD | 0.58 | 0.73 |
| AUTOMOBILES | 10.29 | |
| MARUTI SUZUKI INDIA LTD | 4.48 | 0.81 |
| MAHINDRA & MAHINDRA LTD | 3.05 | 1.10 |
| BAJAJ AUTO LTD NEW | 2.76 | 0.80 |
| CAP GOODS / ENGINEERING | 12.84 | |
| BHARAT HEAVY ELECTRICALS LTD | 4.21 | 0.85 |
| LARSEN & TOUBRO LTD | 3.27 | 1.02 |
| CROMPTON GREAVES LTD | 2.09 | 0.89 |
| CUMMINS INDIA LTD | 1.39 | 0.62 |
| VOLTAS LTD | 1.10 | 0.97 |
| AREVA T & D INDIA LTD | 0.78 | 0.84 |
| CEMENT & CEMENT PRODUCTS | 3.06 | |
| GRASIM INDUSTRIES LTD | 1.95 | 0.78 |
| ULTRATECH CEMENT LTD | 1.11 | 0.68 |
| FMCG | 3.60 | |
| HINDUSTAN UNILEVER LTD | 3.60 | 0.64 |
| IT | 11.19 | |
| INFOSYS LTD | 7.94 | 0.93 |
| TATA CONSULTANCY SERVICES LTD | 3.25 | 0.96 |
| METALS | 5.94 | |
| JINDAL STEEL AND POWER LTD | 2.37 | 1.09 |
| HINDALCO INDUSTRIES LTD | 1.84 | 1.42 |
| JINDAL SAW LTD | 1.73 | 1.09 |
| OIL AND GAS | 18.16 | |
| RELIANCE INDUSTRIES LTD | 8.02 | 1.07 |
| OIL & NATURAL GAS CORPORATION LTD | 3.76 | 0.70 |
| GAIL (INDIA) LTD | 3.19 | 0.73 |
| CAIRN INDIA LTD | 2.19 | 0.92 |
| OIL INDIA LTD | 1.00 | 0.55 |
| PHARMACEUTICALS | 14.23 | |
| DIVIS LABORATORIES LTD | 3.22 | 0.76 |
| RANBAXY LABORATORIES LTD | 3.20 | 0.88 |
| AVENTIS PHARMA LTD | 2.85 | 0.49 |
| SUN PHARMACEUTICALS INDUSTRIES | 2.77 | 0.69 |
| LUPIN LTD | 2.19 | 0.68 |
| POWER | 4.64 | |
| NTPC LTD | 2.42 | 0.79 |
| TATA POWER LTD | 2.22 | 0.78 |
| TELECOM | 5.15 | |
| BHARTI AIRTEL LTD | 5.15 | 0.78 |
| total equity | 91.60 | |
| total money market instruments | 8.40 | |
| total net assets | 100.00 | |

asset allocation as on Sep 30, 2011



fund characteristics as on Sep 30, 2011

Fund Beta 0.85

target asset allocation

Pure Equity: 100%

(*Investments only in sectors other than banks and non-banking financial companies, breweries, distilleries, alcohol based chemicals, cigarettes, tobacco, entertainment, leather, sugar and hatcheries.)

benchmark construction

S&P CNX Nifty: 100%

Infrastructure Fund

fund performance As on Sep 30, 2011

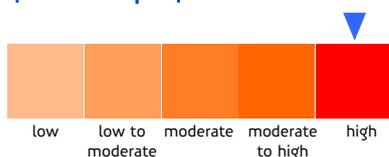
| period | gross fund return | benchmark return | fund standard deviation | benchmark standard deviation | fund sharpe ratio | benchmark sharpe ratio |
|-------------------------|-------------------|------------------|-------------------------|------------------------------|-------------------|------------------------|
| last 1 year | -27.28% | -30.39% | 16.44% | 20.82% | -1.96% | -1.70% |
| last 2 year (CAGR*) | -12.95% | -18.11% | 18.29% | 22.00% | -0.98% | -1.08% |
| since inception (CAGR*) | 3.60% | 4.79% | 22.51% | 31.22% | -0.06% | -0.01% |
| date of inception | december, 2008 | | | | | |

*CAGR: Compounded Annual Growth Rate

fund objective

Provide high rate of return in the long term through high exposure to equity investments in Infrastructure and allied sectors, while recognizing that there is a significant probability of negative returns in the short term. The risk appetite is 'high'

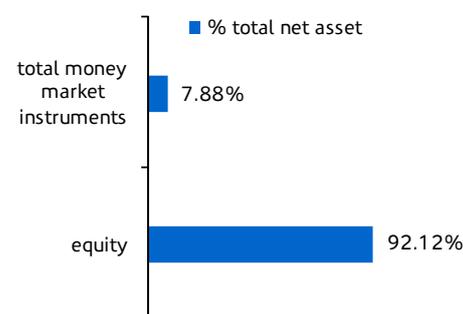
fund risk profile



portfolio As on Sep 30, 2011

| security | % total net assets | 1-yr beta |
|---------------------------------------|--------------------|-----------|
| equity | | |
| AUTO ANCILLARY | 4.99 | |
| BHARAT FORGE LTD | 3.11 | 1.08 |
| EXIDE INDUSTRIES LTD | 1.03 | 0.73 |
| MOTHERSON SUMI SYSTEMS LTD | 0.85 | 0.69 |
| CAP GOODS / ENGINEERING | 25.31 | |
| BHARAT HEAVY ELECTRICALS LTD | 8.21 | 0.85 |
| LARSEN & TOUBRO LTD | 7.81 | 1.02 |
| AREVA T & D INDIA LTD | 3.89 | 0.84 |
| CROMPTON GREAVES LTD | 2.02 | 0.89 |
| VOLTAS LTD | 1.37 | 0.97 |
| TD POWER SYSTEMS LTD | 1.21 | 0.48 |
| GREAVES COTTON LTD | 0.80 | 0.75 |
| CEMENT & CEMENT PRODUCTS | 3.82 | |
| GRASIM INDUSTRIES LTD | 3.82 | 0.78 |
| CONSTRUCTION | 10.76 | |
| JAIPRAKASH ASSOCIATES LTD | 5.52 | 1.51 |
| SINTEX INDUSTRIES LTD | 2.26 | 1.04 |
| ASHOKA BUILDCON LTD | 1.97 | 0.64 |
| IRB INFRASTRUCTURE DEVELOPERS LTD | 1.01 | 1.11 |
| IT | 2.30 | |
| INFOSYS LTD | 2.30 | 0.93 |
| METALS | 10.97 | |
| TATA STEEL LTD | 2.86 | 1.28 |
| JINDAL STEEL AND POWER LTD | 2.70 | 1.09 |
| INDIAN METALS AND FERRO ALLOYS LTD | 2.49 | 0.94 |
| HINDUSTAN ZINC LTD | 1.01 | 1.04 |
| JINDAL SAW LTD | 0.97 | 1.09 |
| COAL INDIA LTD | 0.94 | 0.84 |
| OIL AND GAS | 6.53 | |
| GAIL (INDIA) LTD | 3.84 | 0.73 |
| RELIANCE INDUSTRIES LTD | 2.69 | 1.07 |
| POWER | 18.49 | |
| NTPC LTD | 8.18 | 0.79 |
| POWER GRID CORPORATION OF INDIA LTD | 5.24 | 0.69 |
| TATA POWER LTD | 3.66 | 0.78 |
| ORIENT GREEN POWER CO LTD | 1.41 | 0.96 |
| TELECOM | 8.95 | |
| BHARTI AIRTEL LTD | 8.95 | 0.78 |
| total equity | 92.12 | |
| total money market instruments | 7.88 | |
| total net assets | 100.00 | |

asset allocation as on Sep 30, 2011



fund characteristics as on Sep 30, 2011

Fund Beta 0.91

target asset allocation

Equity: 100%

benchmark construction

CNX Infrastructure Index: 100%

Energy Fund

fund performance As on Sep 30, 2011

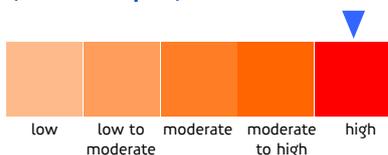
| period | gross fund return | benchmark return | fund standard deviation | benchmark standard deviation | fund sharpe ratio | benchmark sharpe ratio |
|-------------------------|-------------------|------------------|-------------------------|------------------------------|-------------------|------------------------|
| last 1 year | -15.98% | -21.46% | 14.11% | 19.39% | -1.49% | -1.36% |
| last 2 year (CAGR*) | -3.97% | -8.73% | 14.49% | 17.91% | -0.65% | -0.77% |
| since inception (CAGR*) | 14.04% | 13.10% | 22.35% | 24.83% | 0.40% | 0.33% |
| date of inception | december, 2008 | | | | | |

*CAGR: Compounded Annual Growth Rate

fund objective

Provide high rate of return in the long term through high exposure to equity investments in Energy and allied sectors, while recognizing that there is a significant probability of negative returns in the short term. The risk appetite is 'high'

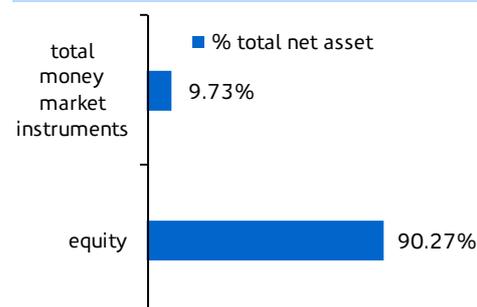
fund risk profile



portfolio As on Sep 30, 2011

| security | % total net assets | 1-yr beta |
|---------------------------------------|--------------------|-----------|
| equity | | |
| AUTO ANCILLARY | 2.54 | |
| EXIDE INDUSTRIES LTD | 2.54 | 0.73 |
| BANKING & FINANCE | 0.77 | |
| POWER FINANCE CORPORATION LTD | 0.77 | 0.97 |
| CAP GOODS / ENGINEERING | 12.93 | |
| LARSEN & TOUBRO LTD | 4.66 | 1.02 |
| CUMMINS INDIA LTD | 3.61 | 0.62 |
| BHARAT HEAVY ELECTRICALS LTD | 2.99 | 0.85 |
| CROMPTON GREAVES LTD | 1.67 | 0.89 |
| METALS | 3.71 | |
| JINDAL STEEL AND POWER LTD | 2.78 | 1.09 |
| COAL INDIA LTD | 0.93 | 0.84 |
| OIL AND GAS | 50.63 | |
| OIL INDIA LTD | 8.98 | 0.55 |
| OIL & NATURAL GAS CORPORATION LTD | 8.62 | 0.70 |
| GAIL (INDIA) LTD | 8.21 | 0.73 |
| RELIANCE INDUSTRIES LTD | 7.90 | 1.07 |
| CAIRN INDIA LTD | 7.66 | 0.92 |
| INDIAN OIL CORPORATION LTD | 5.54 | 0.59 |
| PETRONET LNG LTD | 3.72 | 0.88 |
| POWER | 19.69 | |
| NTPC LTD | 8.85 | 0.79 |
| POWER GRID CORPORATION OF INDIA LTD | 8.77 | 0.69 |
| ORIENT GREEN POWER CO LTD | 1.40 | 0.96 |
| TATA POWER LTD | 0.67 | 0.78 |
| total equity | 90.27 | |
| total money market instruments | 9.73 | |
| total net assets | 100.00 | |

asset allocation as on Sep 30, 2011



fund characteristics as on Sep 30, 2011

Fund Beta 0.79

target asset allocation

Equity: 100%

benchmark construction

CNX Energy Index: 100%

Mid Cap Fund

fund performance As on Sep 30, 2011

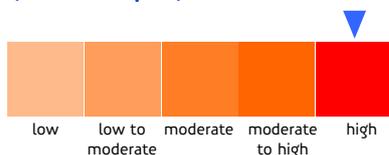
| period | gross fund return | benchmark return | fund standard deviation | benchmark standard deviation | fund sharpe ratio | benchmark sharpe ratio |
|-------------------------|-------------------|------------------|-------------------------|------------------------------|-------------------|------------------------|
| last 1 year | -22.56% | -30.01% | 17.78% | 20.82% | -1.55% | -1.68% |
| last 2 year (CAGR*) | -2.12% | -8.53% | 17.62% | 20.34% | -0.40% | -0.67% |
| since inception (CAGR*) | 20.21% | 23.11% | 27.62% | 37.58% | 0.55% | 0.48% |
| date of inception | december , 2008 | | | | | |

*CAGR: Compounded Annual Growth Rate

fund objective

Provide high rate of return in the long term through high exposure to equity investments in Midcap companies while recognizing that there is significant probability of negative returns in the short term. The risk appetite is 'high'

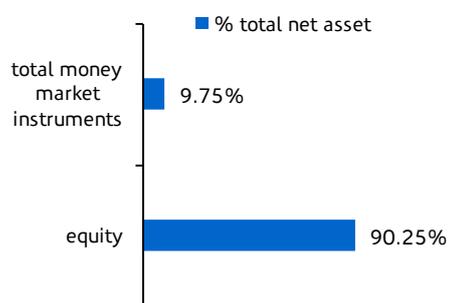
fund risk profile



portfolio As on Sep 30, 2011

| security | % total net assets | 1-yr beta |
|---|--------------------|-------------|
| equity | | |
| AUTO ANCILLARY | 7.17 | |
| EXIDE INDUSTRIES LTD | 4.46 | 0.73 |
| BHARAT FORGE LTD | 2.71 | 1.08 |
| AUTOMOBILES | 1.54 | |
| TATA MOTORS LTD DVR SHARES | 1.54 | 1.17 |
| BANKING & FINANCE | 8.20 | |
| ANDHRA BANK LTD | 4.33 | 0.99 |
| YES BANK LTD | 1.79 | 1.23 |
| SHRIRAM TRANSPORT FINANCE COMPANY LTD | 1.11 | 0.75 |
| BANK OF BARODA | 0.97 | 0.85 |
| CAP GOODS / ENGINEERING | 13.54 | |
| CUMMINS INDIA LTD | 4.55 | 0.62 |
| AREVA T & D INDIA LTD | 3.32 | 0.84 |
| GREAVES COTTON LTD | 2.92 | 0.75 |
| VOLTAS LTD | 1.71 | 0.97 |
| TD POWER SYSTEMS LTD | 1.04 | 0.48 |
| CEMENT & CEMENT PRODUCTS | 2.76 | |
| ULTRATECH CEMENT LTD | 2.76 | 0.68 |
| CONSTRUCTION | 6.15 | |
| SINTEX INDUSTRIES LTD | 2.84 | 1.04 |
| IRB INFRASTRUCTURE DEVELOPERS LTD | 1.95 | 1.11 |
| JAIPRAKASH ASSOCIATES LTD | 1.36 | 1.51 |
| CONSUMER GOODS | 1.31 | |
| BALLARPUR INDUSTRIES LTD | 1.31 | 0.62 |
| FERTILIZERS | 6.13 | |
| GUJARAT STATE FERTILIZERS & CHEMICALS LTD | 4.18 | 0.71 |
| TATA CHEMICALS LTD | 1.95 | 0.86 |
| FMCG | 4.34 | |
| TATA GLOBAL BEVERAGES LTD | 2.80 | 0.88 |
| UNITED SPIRITS LTD | 1.54 | 1.00 |
| MEDIA | 4.79 | |
| HT MEDIA LTD | 2.87 | 0.65 |
| DB CORP LTD | 1.92 | 0.62 |
| METALS | 10.17 | |
| JINDAL SAW LTD | 3.56 | 1.09 |
| INDIAN METALS AND FERRO ALLOYS LTD | 2.37 | 0.94 |
| JSW STEEL LTD | 2.25 | 0.91 |
| TATA STEEL LTD | 1.00 | 1.28 |
| JINDAL STEEL AND POWER LTD | 0.99 | 1.09 |
| OIL AND GAS | 3.96 | |
| PETRONET LNG LTD | 3.96 | 0.88 |
| PHARMACEUTICALS | 22.95 | |
| LUPIN LTD | 5.86 | 0.68 |
| DIVIS LABORATORIES LTD | 5.62 | 0.76 |
| AVENTIS PHARMA LTD | 5.24 | 0.49 |
| STRIDES ARCOLABS LTD | 4.06 | 1.01 |
| AUROBINDO PHARMA LTD | 2.17 | 0.98 |
| total equity | 90.25 | |
| total money market instruments | 9.75 | |
| total net assets | 100.00 | |

asset allocation as on Sep 30, 2011



fund characteristics as on Sep 30, 2011

Fund Beta 0.87

target asset allocation

Equity: 100%

benchmark construction

Nifty Midcap 50: 100%

Growth Fund

fund performance As on Sep 30, 2011

| period | gross fund return | benchmark return | fund standard deviation | benchmark standard deviation | fund sharpe ratio | benchmark sharpe ratio |
|-------------------------|-------------------|------------------|-------------------------|------------------------------|-------------------|------------------------|
| last 1 year | -3.42% | -3.50% | 6.80% | 7.46% | -1.24% | -1.14% |
| last 2 year (CAGR*) | 4.08% | 3.33% | 6.79% | 7.72% | -0.14% | -0.22% |
| last 3 year (CAGR*) | 9.42% | 8.80% | 10.90% | 12.39% | 0.41% | 0.31% |
| last 4 year (CAGR*) | 4.43% | 5.33% | 12.21% | 13.03% | -0.05% | 0.03% |
| last 5 year (CAGR*) | 6.53% | 8.04% | 11.50% | 12.18% | 0.13% | 0.25% |
| since inception (CAGR*) | 10.18% | 11.06% | 10.68% | 11.13% | 0.49% | 0.54% |
| date of inception | august, 2004 | | | | | |

*CAGR: Compounded Annual Growth Rate

fund objective

Provide investment returns that exceed the rate of inflation in the long-term while maintaining moderate probability of negative returns in the short-term. The risk appetite is defined as 'moderate'.

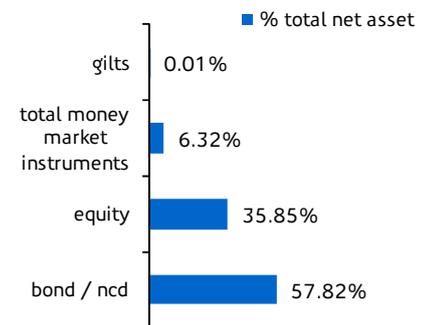
fund risk profile



portfolio As on Sep 30, 2011

| security | % total net assets | rating/1-yr beta |
|--|--------------------|------------------|
| bond/ncd | | |
| 9.25% IDBI BANK LTD PERP NCD CALL/STEP-UP 29/01/20 | 0.31 | AA |
| 8.42% SHREE CEMENT LTD NCD 22/07/2015 | 0.97 | AA+ |
| 8.4% TATA CAPITAL LTD NCD 26/11/2012 | 1.66 | AA+ |
| 9.7% UNITED PHOS LTD 9/4/17 CALL STEP 9/4/15 | 1.84 | AA+ |
| 9.05% CANARA BANK PERP NCD CALL/STEP-UP 03/08/2020 | 1.60 | AAA |
| 9.25% HDFC LTD NCD 24/11/2016 | 1.66 | AAA |
| 10.35% HDFC LTD NCD 16/05/2017 | 1.63 | AAA |
| 11.95% HDFC LTD NCD 26/11/2018 | 1.88 | AAA |
| 9.30% HDFC LTD NCD 18/01/2021 | 1.65 | AAA |
| 8.95% INFOTEL BROADBAND SERV LTD NCD 15/09/20 | 1.94 | AAA |
| 10.60% IRFC NCD 11/09/2018 | 0.36 | AAA |
| 8.20% IRFC NCD 27/04/2016 | 1.61 | AAA |
| 8.79% IRFC NCD 04/05/2030 | 4.76 | AAA |
| 8.95% LARSEN & TOUBRO LTD NCD 26/05/2020 | 8.08 | AAA |
| 8.88% LIC HOUSING FINANCE NCD 13/10/2020 | 1.13 | AAA |
| 9.00% LIC HOUSING FINANCE 23/11/2020 | 1.62 | AAA |
| 9.70% LIC HOUSING FINANCE LTD NCD 07/04/2013 | 1.68 | AAA |
| 8.93% NTPC LTD NCD 19/01/2021 | 1.61 | AAA |
| 8.90% POWER GRID CORP LTD NCD STRPP E 25/2/18 | 0.49 | AAA |
| 11.10% POWER FIN CORP LTD NCD 15/09/2013 | 0.79 | AAA |
| 9.30% POWER FIN CORP LTD NCD 12/03/2013 | 0.03 | AAA |
| 9.05% POWER FIN CORP LTD NCD 15/12/2030 | 1.59 | AAA |
| 9.61% POWER FIN CORP LTD NCD29/06/2021 | 1.68 | AAA |
| 9.46% POWER FIN CORP LTD NCD01/08/2026 | 0.17 | AAA |
| 9.48% RECL NCD 10/08/2021 | 5.00 | AAA |
| 9.05% SBI PERPETUAL NCD CALL/STEP-UP 27/01/2020 | 1.60 | AAA |
| 9.50% SBI NCD 04/11/25 CALL/STEP-UP 05/11/20 | 0.14 | AAA |
| 8.99% TATA SONS LTD NCD 07/06/2020 | 2.92 | AAA |
| 8.97% TATA SONS LTD NCD 15/07/2020 | 4.21 | AAA |
| 9.3% TATA SONS LTD NCD 24/12/2015 | 0.93 | AAA |
| 2% TATA MOTORS LTD NCD 31/03/2014 | 2.28 | AAA |
| total bond/ncd | 57.82 | |
| gilts | | |
| 8.35% GOI 2022 14.05.2022 | 0.01 | sovereign |
| total gilts | 0.01 | |
| equity | | |
| AUTO ANCILLARY | 0.45 | |
| EXIDE INDUSTRIES LTD | 0.19 | 0.73 |
| BHARAT FORGE LTD | 0.14 | 1.08 |
| MOTHERSON SUMI SYSTEMS LTD | 0.12 | 0.69 |
| AUTOMOBILES | 3.09 | |
| MAHINDRA & MAHINDRA LTD | 1.13 | 1.10 |
| MARUTI SUZUKI INDIA LTD | 0.81 | 0.81 |
| BAJAJ AUTO LTD NEW | 0.76 | 0.80 |
| TATA MOTORS LTD | 0.27 | 1.31 |
| TATA MOTORS LTD DVR SHARES | 0.12 | 1.17 |
| BANKING & FINANCE | 8.49 | |
| ICICI BANK LTD | 2.09 | 1.29 |
| HDFC BANK LTD | 1.44 | 0.97 |
| AXIS BANK LTD | 1.19 | 1.19 |
| BANK OF BARODA | 0.74 | 0.85 |
| STATE BANK OF INDIA | 0.73 | 1.11 |
| HOUSING DEVELOPMENT FINANCE CORPORATION LTD | 0.69 | 1.04 |
| POWER FINANCE CORPORATION LTD | 0.67 | 0.97 |
| SHRI RAM TRANSPORT FINANCE COMPANY LTD | 0.47 | 0.75 |
| PUNJAB NATIONAL BANK | 0.41 | 0.91 |
| YES BANK LTD | 0.06 | 1.23 |
| CAP GOODS / ENGINEERING | 2.76 | |
| CUMMINS INDIA LTD | 0.76 | 0.62 |
| AREVA T & D INDIA LTD | 0.57 | 0.84 |
| LARSEN & TOUBRO LTD | 0.57 | 1.02 |
| BHARAT HEAVY ELECTRICALS LTD | 0.35 | 0.85 |
| VOLTAS LTD | 0.30 | 0.97 |
| CROMPTON GREAVES LTD | 0.21 | 0.89 |
| CEMENT & CEMENT PRODUCTS | 0.66 | |
| ULTRATECH CEMENT LTD | 0.66 | 0.68 |
| CONSTRUCTION | 0.66 | |
| JAIPRAKASH ASSOCIATES LTD | 0.59 | 1.51 |
| IRB INFRASTRUCTURE DEVELOPERS LTD | 0.07 | 1.11 |
| CONSUMER GOODS | 0.07 | |
| BALLARPUR INDUSTRIES LTD | 0.07 | 0.62 |
| FERTILIZERS | 0.60 | |
| GUJARAT STATE FERTILIZERS & CHEMICALS LTD | 0.60 | 0.71 |
| FMCG | 2.71 | |
| ITC LTD | 2.45 | 0.79 |
| UNITED SPIRITS LTD | 0.26 | 1.00 |
| IT | 4.37 | |
| INFOSYS LTD | 3.22 | 0.93 |
| TATA CONSULTANCY SERVICES LTD | 1.15 | 0.96 |
| MEDIA | 0.49 | |
| DB CORP LTD | 0.49 | 0.62 |
| METALS | 2.06 | |
| JINDAL STEEL AND POWER LTD | 0.68 | 1.09 |
| STERLITE INDUSTRIES INDIA LTD | 0.59 | 1.31 |
| TATA STEEL LTD | 0.46 | 1.28 |
| JINDAL SAW LTD | 0.55 | 1.09 |
| HINDALCO INDUSTRIES LTD | 0.09 | 1.42 |
| OIL AND GAS | 4.42 | |
| RELIANCE INDUSTRIES LTD | 2.85 | 1.07 |
| OIL & NATURAL GAS CORPORATION LTD | 0.67 | 0.70 |
| GAIL (INDIA) LTD | 0.55 | 0.73 |
| CAIRN INDIA LTD | 0.35 | 0.92 |
| PHARMACEUTICALS | 2.99 | |
| DIVIS LABORATORIES LTD | 1.25 | 0.76 |
| SUN PHARMACEUTICALS INDUSTRIES LTD | 0.45 | 0.69 |
| LUPIN LTD | 0.44 | 0.68 |
| AVENTIS PHARMA LTD | 0.39 | 0.49 |
| RANBAXY LABORATORIES LTD | 0.36 | 0.88 |
| STRIDES ARCOLABS LTD | 0.10 | 1.01 |
| POWER | 0.48 | |
| POWER GRID CORPORATION OF INDIA LTD | 0.48 | 0.69 |
| TELECOM | 1.55 | |
| BHARTI AIRTEL LTD | 1.55 | 0.78 |
| total equity | 35.85 | |
| total money market instruments | 6.32 | |
| total net assets | 100.00 | |

asset allocation as on Sep 30, 2011



fund characteristics as on Sep 30, 2011

| | |
|-------------------------------|------------|
| M.Duration of debt portfolio: | 4.84 years |
| YTM of debt portfolio: | 9.71% |
| Beta of equity portfolio: | 0.94 |

target asset allocation

| | |
|---------|-----|
| Debt: | 60% |
| Equity: | 40% |

benchmark construction

| | |
|-----------------------|-----|
| CRISIL ST Bond Index: | 60% |
| S&P CNX Nifty: | 40% |

Group Balanced Fund

fund performance As on Sep 30, 2011

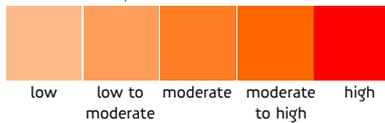
| period | gross fund return | benchmark return | fund standard deviation | benchmark standard deviation | fund sharpe ratio | benchmark sharpe ratio |
|-------------------------|-------------------|------------------|-------------------------|------------------------------|-------------------|------------------------|
| last 1 year | 1.60% | 1.60% | 3.79% | 3.89% | -0.90% | -0.87% |
| last 2 year (CAGR*) | 5.63% | 4.66% | 3.71% | 3.97% | 0.17% | -0.09% |
| last 3 year (CAGR*) | 9.52% | 8.28% | 6.13% | 6.47% | 0.74% | 0.51% |
| last 4 year (CAGR*) | 6.80% | 6.44% | 6.73% | 6.80% | 0.27% | 0.21% |
| last 5 year (CAGR*) | 7.79% | 7.76% | 6.43% | 6.41% | 0.43% | 0.43% |
| since inception (CAGR*) | 9.86% | 8.92% | 5.57% | 5.61% | 0.87% | 0.70% |
| date of inception | february, 2003 | | | | | |

*CAGR: Compounded Annual Growth Rate

fund objective

The investment objective of the fund is to provide investment returns that exceed the rate of inflation in the long-term while maintaining a low probability of negative returns in the short-term. The risk appetite is defined as 'low to moderate'.

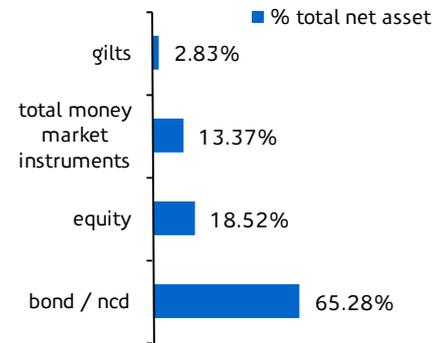
fund risk profile



portfolio As on Sep 30, 2011

| security | % total net assets | rating/1-yr beta |
|---|--------------------|------------------|
| bond/ncd | | |
| 9.25% IDBI BANK LTD PERP NCD CALL/STEP-UP 29/01/20 | 1.20 | AA |
| 9.7% UNITED PHOS LTD 9/4/17 CALL STEP 9/4/15 | 5.31 | AA+ |
| 8.23% TATA CAP LTD NCD(MD29/07/13)PUT&RESET27/07/12 | 0.90 | AAA |
| 8.37% TATA SONS LTD NCD 15/07/2020 | 7.36 | AAA |
| 8.95% LARSEN & TOUBRO LTD NCD 26/05/2020 | 6.11 | AAA |
| 11.45% RELIANCE INDUSTRIES LTD NCD 25/11/2013 | 5.52 | AAA |
| 8.95% INFOTEL BROADBAND SERV LTD NCD 15/09/20 | 4.81 | AAA |
| 11.40% POWER FIN CORP LTD NCD 28/11/2013 | 2.84 | AAA |
| 9.61% POWER FIN CORP LTD NCD29/06/2021 | 2.53 | AAA |
| 8.40% HDFC LTD NCD 08/12/2014 | 1.77 | AAA |
| 9.30% HDFC LTD NCD 18/01/2021 | 1.53 | AAA |
| 9.35% LIC HO FI LTD NCD 23/11/2014 P/C 231112 | 1.50 | AAA |
| 9.50% TATA COMMUNICATION LTD NCD 08/06/2014 | 0.34 | AAA |
| 8.48% LIC HOUSING FINANCE NCD 27/09/2013 | 1.27 | AAA |
| 9.00% LIC HOUSING FINANCE 23/11/2020 | 1.25 | AAA |
| 8.99% TATA SONS LTD NCD 07/06/2020 | 1.25 | AAA |
| 8.88% LIC HOUSING FINANCE NCD 13/10/2020 | 1.24 | AAA |
| 8.90% SAIL 01/05/2019 CALL 010514 | 1.22 | AAA |
| 8.60% POWER FIN CORP LTD NCD 07/08/2024 | 1.20 | AAA |
| 7.60% HDFC LTD NCD 08/12/2017 | 1.19 | AAA |
| 9.30% POWER FIN CORP LTD NCD 12/03/2013 | 1.13 | AAA |
| 8.2% NATIONAL HSC BANK NCD 30/08/13 | 1.00 | AAA |
| 9.34% STATE BANK OF TRAVAN NCD PERP CALL 31/10/16 | 0.91 | AAA |
| 9.05% SBI PERPETUAL NCD CALL/STEP-UP 27/01/2020 | 0.87 | AAA |
| 11.15% HDFC LTD NCD 06/08/2018 | 0.87 | AAA |
| 11.45% RELIANCE IND LTD NCD 25/11/2013 | 0.74 | AAA |
| 11.10% POWER FIN CORP LTD NCD 15/09/2013 | 0.66 | AAA |
| 9.3% TATA SONS LTD NCD 24/12/2015 | 0.64 | AAA |
| 8.90% POWER GRID CORP LTD NCD STRPP H 25/2/21 | 0.58 | AAA |
| 9.33% POWER GRID CORP LTD NCD 15/12/2013 | 0.54 | AAA |
| 10.60% IRFC NCD 11/09/2018 | 0.29 | AAA |
| 9.50% SBI NCD 04/11/25 CALL/STEP-UP 05/11/20 | 0.22 | AAA |
| 10.35% HDFC LTD SR E006 NCD 06/06/2017 | 0.22 | AAA |
| 10% NABARD NCD SR IX 14/05/2012 | 0.22 | AAA |
| 9.9% TATA SONS LTD NCD 15/03/2016 | 0.11 | AAA |
| 8.70% BAJAJ AUTO FINANCE LTD NCD 22/07/2015 | 3.64 | LAA+ |
| 8.40% ADITYA BIRLA NUVO LTD NCD 23/11/2012 | 1.27 | LAA+ |
| total bond/ncd | 65.28 | |
| gilts | | |
| 8.30% GOI 02/07/2040 | 1.08 | sovereign |
| 8.26% GOI 02/08/2027 | 0.83 | sovereign |
| 6.72% GOI 2014 24/02/2014 | 0.49 | sovereign |
| 8.24% GOI 22/04/2018 | 0.83 | sovereign |
| total gilts | 2.83 | |
| equity | | |
| AUTO ANCILLARY | 0.16 | |
| BHARAT FORGE LTD | 0.07 | 1.08 |
| MOTHERSON SUMI SYSTEMS LTD | 0.06 | 0.69 |
| EXIDE INDUSTRIES LTD | 1.51 | 0.73 |
| AUTOMOBILES | 1.51 | |
| MAHINDRA & MAHINDRA LTD | 0.54 | 1.10 |
| BAJAJ AUTO LTD NEW | 0.58 | 0.80 |
| MARUTI SUZUKI INDIA LTD | 0.38 | 0.81 |
| TATA MOTORS LTD | 0.15 | 1.31 |
| TATA MOTORS LTD DVR SHARES | 1.17 | 1.17 |
| BANKING & FINANCE | 4.12 | |
| ICICI BANK LTD | 1.00 | 1.29 |
| HDFC BANK LTD | 0.97 | 0.97 |
| AXIS BANK LTD | 0.55 | 1.19 |
| BANK OF BARODA | 0.34 | 0.85 |
| HOUSING DEVELOPMENT FINANCE CORPORATION LTD | 0.34 | 1.04 |
| POWER FINANCE CORPORATION LTD | 0.34 | 0.97 |
| STATE BANK OF INDIA | 0.34 | 1.11 |
| SHRIRAM TRANSPORT FINANCE COMPANY LTD | 0.24 | 0.75 |
| PUNJAB NATIONAL BANK | 0.23 | 0.91 |
| YES BANK LTD | 0.03 | 1.23 |
| CAP GOODS / ENGINEERING | 1.41 | |
| CUMMINS INDIA LTD | 0.46 | 0.62 |
| AREVA T & D INDIA LTD | 0.39 | 0.84 |
| LARSEN & TOUBRO LTD | 0.30 | 1.02 |
| BHARAT HEAVY ELECTRICALS LTD | 0.16 | 0.85 |
| CROMPTON GREAVES LTD | 0.10 | 0.89 |
| CEMENT & CEMENT PRODUCTS | 0.39 | |
| ULTRATECH CEMENT LTD | 0.39 | 0.68 |
| CONSTRUCTION | 0.39 | |
| JAIPRAKASH ASSOCIATES LTD | 0.29 | 1.51 |
| SINTEX INDUSTRIES LTD | 0.07 | 1.04 |
| IRB INFRASTRUCTURE DEVELOPERS LTD | 0.03 | 1.11 |
| FERTILIZERS | 0.51 | |
| GUJARAT STATE FERTILIZERS & CHEMICALS LTD | 0.51 | 0.71 |
| FMCG | 1.50 | |
| ITC LTD | 1.42 | 0.79 |
| UNITED SPIRITS LTD | 0.08 | 1.00 |
| IT | 2.18 | |
| INFOSYS LTD | 1.60 | 0.93 |
| TATA CONSULTANCY SERVICES LTD | 0.58 | 0.96 |
| MEDIA | 0.31 | |
| DB CORP LTD | 0.31 | 0.62 |
| METALS | 1.09 | |
| STERLITE INDUSTRIES INDIA LTD | 0.32 | 1.31 |
| JINDAL STEEL AND POWER LTD | 0.30 | 1.09 |
| TATA STEEL LTD | 0.29 | 1.28 |
| JINDAL SAW LTD | 0.13 | 1.09 |
| HINDALCO INDUSTRIES LTD | 0.05 | 1.42 |
| OIL AND GAS | 2.33 | |
| RELIANCE INDUSTRIES LTD | 1.60 | 1.07 |
| OIL & NATURAL GAS CORPORATION LTD | 0.30 | 0.70 |
| GAIL INDIA LTD | 0.26 | 0.73 |
| CAIRN INDIA LTD | 0.17 | 0.92 |
| PHARMACEUTICALS | 1.68 | |
| DIVIS LABORATORIES LTD | 0.66 | 0.76 |
| AVENTIS PHARMA LTD | 0.36 | 0.49 |
| SUN PHARMACEUTICALS INDUSTRIES LTD | 0.28 | 0.69 |
| RANBAXY LABORATORIES LTD | 0.17 | 0.88 |
| LUPIN LTD | 0.16 | 0.66 |
| STRIDES ARCOLABS LTD | 0.05 | 1.01 |
| POWER | 0.20 | |
| POWER GRID CORPORATION OF INDIA LTD | 0.20 | 0.69 |
| TELECOM | 0.74 | |
| BHARTI AIRTEL LTD | 0.74 | 0.78 |
| total equity | 18.52 | |
| total money market instruments | 13.37 | |
| total net assets | 100.00 | |

asset allocation as on Sep 30, 2011



fund characteristics as on Sep 30, 2011

| | |
|-------------------------------|------------|
| M.Duration of debt portfolio: | 3.52 years |
| YTM of debt portfolio: | 9.67% |
| Fund Beta: | 0.93 |

target asset allocation

| | |
|---------|-----|
| Debt.: | 80% |
| Equity: | 20% |

benchmark construction

| | |
|-----------------------|-----|
| CRISIL ST Bond Index: | 80% |
| S&P CNX Nifty: | 20% |

Group Corporate Bond Fund

fund performance As on Sep 30, 2011

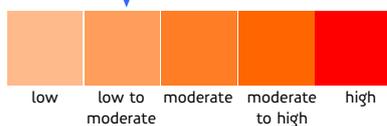
| period | gross fund return | benchmark return | fund standard deviation | benchmark standard deviation | fund sharpe ratio | benchmark sharpe ratio |
|-------------------------|-------------------|------------------|-------------------------|------------------------------|-------------------|------------------------|
| last 1 year | 6.28% | 5.58% | 1.47% | 1.12% | 0.87% | 0.52% |
| last 2 year (CAGR*) | 7.67% | 5.52% | 1.60% | 1.24% | 1.67% | 0.42% |
| last 3 year (CAGR*) | 9.89% | 7.00% | 3.42% | 3.97% | 1.43% | 0.50% |
| since inception (CAGR*) | 8.77% | 6.00% | 3.14% | 3.71% | 1.20% | 0.27% |
| date of inception | | | | | | october, 2007 |

*CAGR: Compounded Annual Growth Rate

fund objective

Provide returns that exceed the inflation rate, while taking some credit risk (through investments in corporate debt instruments) and maintaining a moderate probability of negative return in the short-term. The risk appetite is 'low to moderate'.

fund risk profile

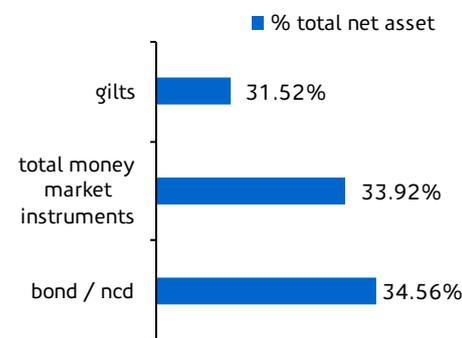


portfolio As on Sep 30, 2011

| security | % total net assets | rating/1-yr beta |
|---|--------------------|------------------|
| bond/ncd | | |
| 8.42% SHREE CEMENT LTD NCD 22/07/2015 | 2.05 | AA+ |
| 8.4% TATA CAPITAL LTD NCD 26/11/2012 | 1.95 | AA+ |
| 9.38% EXIM NCD 29/09/2021 | 4.05 | AAA |
| 9.46% POWER FIN CORP LTD NCD01/08/2026 | 3.25 | AAA |
| 8.93% NTPC LTD NCD 19/01/2021 | 2.60 | AAA |
| 11.45% RELIANCE IND LTD NCD 25/11/2013 | 2.55 | AAA |
| 8.68% NAT CAP REG PLAN NCD 18/8/19P/C18/08/16 | 2.46 | AAA |
| 8.75% RELIANCE INDUSTRIES LTD NCD 07/05/2020 | 2.35 | AAA |
| 9.30% HDFC LTD NCD 18/01/2021 | 1.13 | AAA |
| 9.95% IL&FS LTD NCD 14/02/2016 | 1.11 | AAA |
| 8.95% INFOTEL BROADBAND SERV LTD NCD 15/09/20 | 1.11 | AAA |
| 9.48% RECL NCD 10/08/2021 | 0.82 | AAA |
| NOVA IV TRUST SR J LOC ITSL PTC 18/10/2013 | 0.75 | AAA |
| 9.70% LIC HOUSING FINANCE LTD NCD 07/04/2013 | 0.58 | AAA |
| 9.3% TATA SONS LTD NCD 24/12/2015 | 0.57 | AAA |
| 9.18% TATA SONS LTD NCD 23/11/2020 | 0.56 | AAA |
| 2% TATA MOTORS LTD NCD 31/03/2014 | 0.56 | AAA |
| 8.90% SAIL 01/05/2019 CALL 010514 | 0.55 | AAA |
| 7.60% HDFC LTD NCD 08/12/2017 | 0.53 | AAA |
| 8.64% POWER GRID CORPN LTD NCD 08/07/2023 | 0.48 | AAA |
| 8.2% NATIONAL HSG BANK NCD 30/08/13 | 0.32 | AAA |
| 9.33% POWER GRID CORP LTD NCD 15/12/2013 | 0.31 | AAA |
| 8.90% POWER GRID CORP LTD NCD STRPP C 25/2/16 | 0.30 | AAA |
| 11.45% RELIANCE INDUSTRIES LTD NCD 25/11/2013 | 0.26 | AAA |
| 9.32% HDFC LTD NCD 17/12/2012 | 0.25 | AAA |
| 9.35% LIC HO FI LTD NCD 23/11/2014 P/C 231112 | 0.25 | AAA |
| 8.97% TATA SONS LTD NCD 15/07/2020 | 0.24 | AAA |
| 9.47% POWER GRID CORPORATION NCD 31/03/2013 | 0.10 | AAA |
| 11.30% ACC LTD NCD 10/12/2013 | 0.08 | AAA |
| 9.50% SBI NCD 04/11/25 CALL/STEP-UP 05/11/20 | 0.02 | AAA |
| 2% INDIAN HOTELS COMPANY LTD NCD 09/12/2014 | 1.29 | LAA+ |
| 8.40% ADITYA BIRLA NUVO LTD NCD 23/11/2012 | 1.13 | LAA+ |
| total bond/cd | 34.56 | |

| | | |
|---------------------------------------|---------------|-----------|
| gilts | | |
| 7.8% GOI 11/04/2021 | 31.52 | sovereign |
| total gilts | 31.52 | |
| total money market instruments | 33.92 | |
| total net assets | 100.00 | |

asset allocation as on Sep 30, 2011



fund characteristics as on Sep 30, 2011

| | |
|-------------------------------|------------|
| M.Duration of debt portfolio: | 3.63 years |
| YTM of debt portfolio: | 9.23% |

target asset allocation

Bond Instruments: 100%

benchmark construction

CRISIL Composite Bond Index: 100%

Pure Debt Fund

fund performance As on Sep 30, 2011

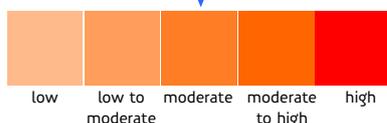
| period | gross fund return | benchmark return | fund standard deviation | benchmark standard deviation | fund sharpe ratio | benchmark sharpe ratio |
|-------------------------|-------------------|------------------|-------------------------|------------------------------|-------------------|------------------------|
| last 1 year | 6.75% | 5.58% | 1.58% | 1.12% | 1.11% | 0.52% |
| last 2 year (CAGR*) | 8.20% | 5.52% | 1.77% | 1.24% | 1.81% | 0.42% |
| last 3 year (CAGR*) | 10.11% | 7.00% | 3.21% | 3.97% | 1.59% | 0.50% |
| since inception (CAGR*) | 10.11% | 7.00% | 3.21% | 3.97% | 1.59% | 0.50% |
| date of inception | october, 2008 | | | | | |

*CAGR: Compounded Annual Growth Rate

fund objective

Provide steady investment returns achieved through 100% investment in debt securities, while maintaining moderate probability of negative returns in the short-term. The risk appetite is defined as 'moderate'.

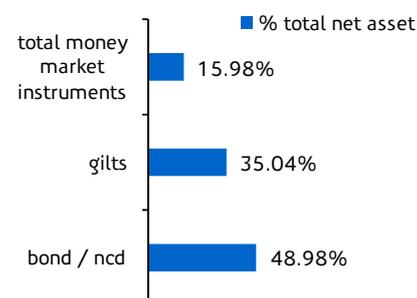
fund risk profile



portfolio As on Sep 30, 2011

| security | % total assets | rating/ net 1-yr beta |
|--|----------------|-----------------------|
| bond/ncd | | |
| 9.25% IDBI BANK LTD PERP NCD CALL/STEP-UP 29/01/20 | 2.00 | AA |
| 9.7% UNITED PHOS LTD 9/4/17 CALL STEP 9/4/15 | 2.35 | AA+ |
| 2% TATA MOTORS LTD NCD 31/03/2014 | 4.85 | AAA |
| 9.70% LIC HOUSING FINANCE LTD NCD 07/04/2013 | 4.29 | AAA |
| 9.46% POWER FIN CORP LTD NCD01/08/2026 | 4.24 | AAA |
| 8.40% HDFC LTD NCD 08/12/2014 | 4.15 | AAA |
| 10.60% IRFC NCD 11/09/2018 | 2.73 | AAA |
| 9.48% RECL NCD 10/08/2021 | 2.13 | AAA |
| 9.98% NAT CAP REG PLAN NCD (MD14/02/18P/C14/02/15 | 2.12 | AAA |
| 9.30% HDFC LTD NCD 18/01/2021 | 2.10 | AAA |
| 9.18% TATA SONS LTD NCD 23/11/2020 | 2.09 | AAA |
| 8.95% INFOTEL BROADBAND SERV LTD NCD 15/09/20 | 2.06 | AAA |
| 8.93% NTPC LTD NCD 19/01/2021 | 2.06 | AAA |
| 9.05% POWER FIN CORP LTD NCD 15/12/2030 | 2.03 | AAA |
| 9.3% TATA SONS LTD NCD 24/12/2015 | 1.36 | AAA |
| 8.90% POWER GRID CORP LTD NCD STRPP B 25/2/15 | 1.05 | AAA |
| 8.97% TATA SONS LTD NCD 15/07/2020 | 1.03 | AAA |
| 11.25% POWER FIN CORP LTD NCD 28/11/2018 | 0.93 | AAA |
| 10% NABARD NCD SR IX 14/05/2012 | 0.43 | AAA |
| 11.45% RELIANCE INDUSTRIES LTD NCD 25/11/2013 | 0.18 | AAA |
| 2% INDIAN HOTELS COMPANY LTD NCD 09/12/2014 | 4.80 | LAA+ |
| total bond/cd | 48.98 | |
| gilts | | |
| 8.08% GOI 02/08/2022 | 9.18 | sovereign |
| 7.8% GOI 11/04/2021 | 8.22 | sovereign |
| 8.26% GOI 02/08/2027 | 7.44 | sovereign |
| 8.53% TAMILNADU SDL 27/10/2020 | 4.24 | sovereign |
| 8.32% GOI 02/08/2032 | 2.07 | sovereign |
| 8.30% GOI 02/07/2040 | 2.06 | sovereign |
| 6.90% GOI OIL BONDS 04/02/2026 | 1.83 | sovereign |
| total gilts | 35.04 | |
| total money market instruments | 15.98 | |
| total net assets | 100.00 | |

asset allocation as on Sep 30, 2011



fund characteristics as on Sep 30, 2011

M.Duration of debt portfolio: 4.85 years
YTM of debt portfolio: 9.39%

target asset allocation

Debt Instruments: 100%

benchmark construction

CRISIL Composite Bond Index: 100%

Group Gilt Fund

fund performance As on Sep 30, 2011

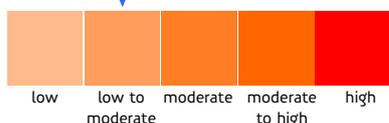
| period | gross fund return | benchmark return | fund standard deviation | benchmark standard deviation | fund sharpe ratio | benchmark sharpe ratio |
|-------------------------|-------------------|------------------|-------------------------|------------------------------|-------------------|------------------------|
| last 1 year | 6.11% | 6.54% | 2.12% | 2.51% | 0.53% | 0.61% |
| last 2 year (CAGR*) | 6.65% | 6.02% | 1.72% | 2.37% | 0.96% | 0.43% |
| last 3 year (CAGR*) | 6.58% | 9.64% | 3.24% | 10.12% | 0.49% | 0.46% |
| since inception (CAGR*) | 6.27% | 8.08% | 3.04% | 9.29% | 0.42% | 0.33% |
| date of inception | | | | october, 2007 | | |

*CAGR: Compounded Annual Growth Rate

fund objective

Provide returns that exceed the inflation rate, without taking any credit risk (sovereign risk only) and maintaining a low probability of negative return in the short-term. The risk appetite is 'low to moderate'.

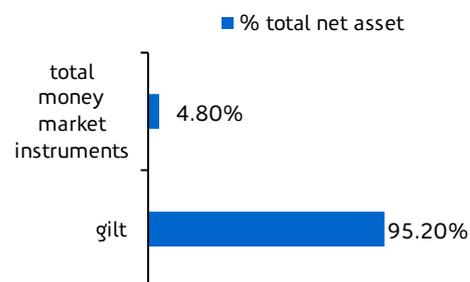
fund risk profile



portfolio As on Sep 30, 2011

| security | % total net assets | rating/ 1-yr beta |
|--|--------------------|-------------------|
| gilts | | sovereign |
| 7.49% GOI 2017 16.04.2017 | 71.87 | sovereign |
| 8.66% ANDHRA PRADESH SDL 06/07/2021 | 21.94 | sovereign |
| 8.39% GOI UTTAR PRADESH SDL 22/09/2020 | 1.38 | sovereign |
| 9.85% GOI 2015 16.10.2015 | 0.01 | |
| total gilts | 95.20 | |
| total money market instruments | 4.80 | |
| total net assets | 100.00 | |

asset allocation as on Sep 30, 2011



fund characteristics as on Sep 30, 2011

| | |
|-------------------------------|------------|
| M.Duration of debt portfolio: | 4.72 years |
| YTM of debt portfolio: | 8.48% |

target asset allocation

Government Securities: 100%

benchmark construction

I-Sec Composite Sovereign Bond Index:100%

Group Money Market Fund

fund performance As on Sep 30, 2011

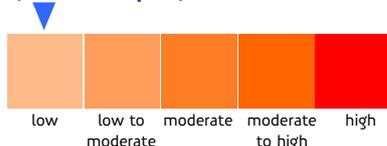
| period | gross fund return | benchmark return | fund standard deviation | benchmark standard deviation | fund sharpe ratio | benchmark sharpe ratio |
|-------------------------|-------------------|------------------|-------------------------|------------------------------|-------------------|------------------------|
| last 1 year | 9.17% | 7.77% | 0.24% | 0.20% | 17.35% | 14.19% |
| last 2 year (CAGR*) | 8.24% | 5.89% | 0.31% | 0.59% | 10.42% | 1.51% |
| last 3 year (CAGR*) | 9.38% | 6.20% | 0.84% | 0.73% | 5.20% | 1.63% |
| since inception (CAGR*) | 9.38% | 6.20% | 0.84% | 0.73% | 5.20% | 1.63% |
| date of inception | september, 2008 | | | | | |

*CAGR: Compounded Annual Growth Rate

fund objective

Maintain the capital value of all contributions (net of charges) and all interest additions, at all times. The risk appetite is 'low'.

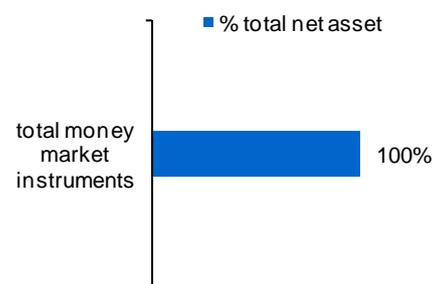
fund risk profile



portfolio As on Sep 30, 2011

| security | % total net assets | rating/ 1-yr beta |
|-------------------------------|--------------------|-------------------|
| total money market Instrument | 100.00 | |
| total net assets | 100.00 | |

asset allocation as on Sep 30, 2011



fund characteristics as on Sep 30, 2011

YTM of debt portfolio: 9.47%

target asset allocation

Money Market Instruments : 100%

benchmark construction

CRISIL Liquid Bond Index: 100%

Capital Secure Fund

fund performance As on Sep 30, 2011

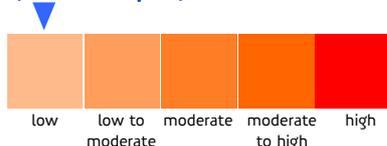
| period | gross fund return | benchmark return | fund standard deviation | benchmark standard deviation | fund sharpe ratio | benchmark sharpe ratio |
|-------------------------|-------------------|------------------|-------------------------|------------------------------|-------------------|------------------------|
| last 1 year | 8.65% | 7.82% | 0.25% | 0.17% | 14.61% | 16.23% |
| last 2 year (CAGR*) | 7.75% | 6.29% | 0.32% | 0.47% | 8.59% | 2.73% |
| last 3 year (CAGR*) | 8.53% | 5.97% | 0.47% | 0.51% | 7.53% | 1.89% |
| last 4 year (CAGR*) | 8.80% | 6.50% | 0.43% | 0.52% | 8.78% | 2.88% |
| last 5 year (CAGR*) | 8.59% | 6.70% | 0.44% | 0.48% | 8.25% | 3.52% |
| since inception (CAGR*) | 7.24% | 5.99% | 0.63% | 0.49% | 3.53% | 2.02% |
| date of inception | february, 2003 | | | | | |

*CAGR: Compounded Annual Growth Rate

fund objective

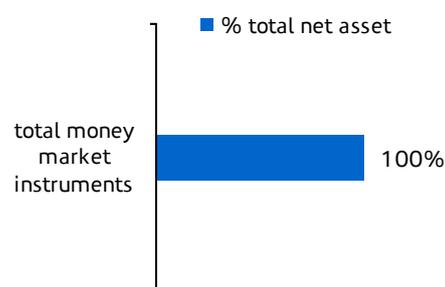
Maintain the capital value of all contributions (net of charges) and all interest additions, at all times. The risk appetite is 'extremely low'.

fund risk profile



| security | % total net assets | rating/ 1-yr beta |
|-------------------------------|--------------------|-------------------|
| total money market Instrument | 100.00 | |
| total net assets | 100.00 | |

asset allocation as on Sep 30, 2011



fund characteristics as on Sep 30, 2011

YTM of debt portfolio: 9.24%

target asset allocation

Money Market Instruments : 100%

benchmark construction

Yield on 182-day T.Bills : 100%

Product Details

Nav's as of 30 September , 2011

| Product Name | NAV |
|--|---------|
| Reliance Group Savings Linked Insurance Plan - Group Balanced Fund | 12.9022 |
| Reliance Group Savings Linked Insurance Plan - Group Corporate Bond Fund | 12.4342 |
| Reliance Group Savings Linked Insurance Plan - Energy Fund | 13.9117 |
| Reliance Group Savings Linked Insurance Plan - Group Equity Fund | 17.5319 |
| Reliance Group Savings Linked Insurance Plan - Group Gilt Fund | 11.2556 |
| Reliance Group Savings Linked Insurance Plan - Infrastructure Fund | 10.5950 |
| Reliance Group Savings Linked Insurance Plan - Midcap Fund | 16.1535 |
| Reliance Group Savings Linked Insurance Plan - Group Money Market Fund | 12.3245 |
| Reliance Group Savings Linked Insurance Plan - Pure Debt Fund | 12.2459 |
| Reliance Group Savings Linked Insurance Plan - Pure Equity Fund | 17.0727 |
| Reliance Group Gratuity Plan - Group Balanced Fund | 13.7103 |
| Reliance Group Gratuity Plan - Capital Secure Fund | 14.2943 |
| Reliance Group Gratuity Plan - Group Corporate Bond Fund | 12.9429 |
| Reliance Group Gratuity Plan - Group Equity Fund | 13.5896 |
| Reliance Group Gratuity Plan - Group Gilt Fund | 11.4193 |
| Reliance Group Gratuity Plan - Growth Fund | 12.8442 |
| Reliance Group Gratuity Plan - Infrastructure Fund | 8.0551 |
| Reliance Group Gratuity Plan - Midcap Fund | 11.2641 |
| Reliance Group Gratuity Plan - Group Money Market Fund | 12.7979 |
| Reliance Group Gratuity Plan - Pure Debt | 12.9020 |
| Reliance Group Gratuity Plan - Pure Equity Fund | 9.3717 |
| Reliance Group Leave Encashment Plan - Group Balanced Fund | 11.5651 |
| Reliance Group Leave Encashment Plan - Group Corporate Bond Fund | 13.7640 |
| Reliance Group Leave Encashment Plan - Group Equity Fund | 8.7335 |
| Reliance Group Leave Encashment Plan - Group Gilt Fund | 12.5651 |
| Reliance Group Leave Encashment Plan - Pure Debt | 13.1062 |
| Reliance Group Superannuation Plan - Group Money Market Fund | 10.5764 |
| Reliance Group Superannuation Plan - Group Balanced Fund | 16.8968 |
| Reliance Group Superannuation Plan - Capital Secure Fund | 12.7307 |
| Reliance Group Superannuation Plan - Group Corporate Bond Fund | 11.7803 |
| Reliance Group Superannuation Plan - Group Equity Fund | 10.2181 |
| Reliance Group Superannuation Plan - Group Gilt Fund | 10.4258 |
| Reliance Group Superannuation Plan - Growth Fund | 10.5246 |
| Reliance Group Superannuation Plan - Group Money Market Fund | 12.3260 |
| Reliance Group Superannuation Plan - Pure Debt Fund | 12.5705 |

- √ Macro Analysis
- √ Appreciation of Market Dynamics
- √ Meeting Investment Objective vis-à-vis Risk Appetite
- √ Asset Allocation Strategy
- √ Security Selection-Portfolio Constriction
- √ Benchmark
- √ Risk Management / Portfolio Evolution/ Diagnostics
- √ Governance and Process

Macro analysis of the economy is carried out by tracking the trends in key economic indicators.

Market dynamics are also studied apart from the above to determine our view of the changes likely in the interest rate scenario and equity market movements. Price movements in the market are monitored at all times along with factors that affect them such as the prevailing market sentiments, cash flows in the market and views/actions of key market participants including institutional investors like FIIs and mutual funds. For analyzing the debt markets, yield curve movements and changes in its shape are also studied.

The **risk appetite and investment objective** is clearly defined for each fund keeping in mind the investment horizon, liquidity requirements etc.

A range of acceptable holdings under each asset class is determined at the investment policy level. The **asset allocation** primarily takes into account, the investment objectives, regulatory issues and the likely risk return matrix to obtain a potential return which is the highest achievable for the risk that is assumed. Within the strategic asset allocation, the fund managers determine the weights of the various asset classes; primarily factoring in the developing market scenarios.

Based on the investment objectives of each fund option, a rigorous **security selection** process is followed. The fixed income fund manager identifies cheaper securities across the yield curve and builds a basket of securities to arrive at the optimum level of yield within the range of pre-determined 'duration' for the entire portfolio after paying particular attention to the liquidity position and the liquidity premium on the securities. An active fund management style is followed on the equity portfolios. A core portfolio of stocks is first created driven by a top-down approach and a research based bottom-up stock selection method is followed.

Benchmarks are pre-determined for each fund based on the most appropriate indices available in the market or by constructing proxy benchmarks out of multiple indices. Performance of each fund is continuously tracked based on the benchmarks and recalibrated.

A statistical analysis is carried out to determine that the **risk levels** are in tune with the risk appetite of the particular fund. Statistical tools such as the standard deviation and risk-adjusted return measures such as the Sharp ratio are calculated in order to compare the returns generated per unit of risk vis-à-vis benchmarks.

The investment policy has been designed by the **Board** to cover regulatory guidelines, the various product investment objectives, risk appetite strategic asset allocation and the investment style. It is ensured that the portfolio is always kept compliant with the relevant regulations. Our rigorous process and risk/compliance controls are well documented.

✓ **Gross Fund Return**

✓ **Benchmark Return**

✓ **Fund Standard Deviation**

✓ **Fund Sharpe Ratio**

Gross Fund Return

Gross return for a fund is defined as the return calculated on an NAV basis plus the fund management fees which are debited periodically to the fund. We calculate gross fund returns in order to give uniformity while evaluating fund management performance as the fund management fees vary from company to company. Fund management charges are a matter of policy decision by the top management of a life insurance company. Hence, even if two funds from two different fund management companies give the same returns, the returns may not reflect that if they are calculated on an NAV basis.

We shall highlight this with the help of an example.

Reliance Life Insurance

Balanced Fund
NAV based Return=11.50 %
Fund Management Fee=2%
Gross Fund Return=13.50%

XYZ Insurance Company

Balanced Fund
NAV based Return=10.50%
Fund Management Fee=3%
Gross Fund Return=13.50%.

As seen above, though the gross return of both the companies were same, Reliance Life Insurance showed a higher NAV based return as the fund management fees were lower. Please note that the returns as given in The Analyst for all funds are computed on a gross basis.

Benchmark Return

A benchmark is a standard against which the performance of an investment can be measured. Benchmarks are pre-determined primarily on the basis of the asset allocation structure of the fund.

Benchmarks can be readily available in the market or have to be constructed. The CNX Nifty is a readily available benchmark for our equity portfolio manager as the equity fund primarily invests in equities.

However, the benchmark for the Growth Fund of Reliance Life Insurance has been constructed as 60% of CRISIL Short Term Bond Index and 40% of CNX Nifty as the asset allocation of the growth fund is 60% of debt and 40% of equity. (Please refer to the Growth Fund page of The Analyst).

Fund Standard Deviation

Risk of investing in a fund is identified by the volatility of the fund's periodic returns. Standard deviation measures the volatility of the fund's returns for a given time period.

In other words, Fund Standard Deviation for a particular time period gives us the deviation from the mean returns, that has occurred for that fund during that time period. For e.g. let us assume that the Balanced Fund has generated an average (mean) return of 11.55% for the last 2 years and that the corresponding standard deviation was 4.44%. That means that during the last 2 year time period, the balanced fund return varied between 15.99% (i.e. 11.55+ 4.44) and 7.11% (i.e. 11.55-4.44) during 65% of the time.

Higher the standard deviation, the greater the volatility, and therefore, the greater the risk of investing in that fund.

Thus, an investor has more information available at his disposal to evaluate the quality of performance of the fund and how volatile its returns are.

To carry it a step further, it is highly unlikely that a fund's return in any one year will be exactly the average. Rather, it will always be either higher or lower than the average. Thus, standard deviation teaches us to look beyond the "average annual return" figures that are touted by investment advisors.

Fund Sharpe Ratio

Sharpe ratio of a fund tells us how much return the fund has been able to generate per unit of risk. The higher the Sharpe Ratio, the better the performance of a fund from a risk point of view.

The excess return generated by a fund for a particular time period is first calculated by subtracting the risk free rate from the rate of return generated by that fund during that time period. Dividing this result by the standard deviation of the fund return during that time period, one can obtain the Sharpe ratio.

Sharpe Ratio = Excess return / Annualized standard deviation of fund return

The "risk-free return" is the annualized return currently available on "risk-free" investments. This is usually assumed to be the return on a short government security like Treasury bill. A government security is sovereign credit which is the nearest to a risk free asset that one can get. For our calculations of the Sharpe ratios for all funds as given in the Analyst, we have assumed this risk free rate of interest to be at 5%.

We shall assume that 9.85% was the annualized gross return for a 3-year time period for the balanced fund, 5% p.a. was the assumed risk free rate of return as discussed above and 4.14% p.a. was the standard deviation of this 3-year return. The Sharpe ratio can be calculated as follows:

$$(9.85-5)\%/4.14\%=1.17.$$

The Sharpe ratio tells us whether the returns of a portfolio are due to smart investment decisions or a result of excess risk. This measurement is very useful because although one portfolio or fund can reap higher returns than its peers, it is only a good investment if those higher returns do not come with too much additional risk. The greater a portfolio's Sharpe ratio, the better its risk-adjusted performance has been.

Benchmark Sharpe Ratio

Just as the fund returns are compared to a benchmark return, the Sharpe ratio of the fund is also compared to the benchmark's Sharpe ratio in order to evaluate the risk-adjusted performance. In our example above, let us assume that the benchmark Sharpe ratio of the balanced fund for the last 3 years is 0.98. This means that over a three-year time period, the Balanced Fund of Reliance Life Insurance has given a higher risk-adjusted return than the comparable risk-adjusted return provided by the constructed benchmark.

While calculating the benchmark Sharpe ratio of 0.98, let us assume that 9.10% was the annualized gross return provided by the constructed benchmark for the balanced fund for the last 3-year time period, 5% p.a. was the assumed risk free rate of return, and 4.21% p.a. was the standard deviation of the 3-year benchmark return.

The benchmark Sharpe ratio for the Balanced Fund for the last three years has been calculated as follows: $(9.10-5)\%/4.21\%=0.98$.

Modified Duration of Debt Portfolio

The value of a fund's debt portfolio is sensitive to changes in interest rates. When interest rates rise, bond prices fall, and vice versa. Generally, a debt portfolio comprising of bonds with higher maturities will have a higher price fluctuation than a portfolio comprising of bonds with lower maturities. Modified duration, indicates the sensitivity of the value of the debt portfolio to any given change in interest rates. Modified Duration is derived from Duration, which represents a weighted average of the time periods to maturity.

Modified Duration gives one an immediate rule of thumb -- the percentage change in the price of a bond is the duration multiplied by the change in interest rates. So, if a bond has duration of 10 years and interest rates fall from 8% to 7.5% (a drop of 0.50 percentage points), the bond's price will rise by approximately 5% (i.e. $10 \times 0.50\%$).

Let us assume that the modified duration for the Balanced Fund is 2.03. If interest rates drop from 8% to 7.5%, the value of this debt portfolio will rise by 1.015% (i.e. $2.03 \times 0.50\%$). Similarly, when interest rates rise from 8% to 8.5%, say, the value of this debt portfolio will fall by 1.015%.

Fund Beta

Beta measures the risk of a security (say a particular stock) in relation to its broad market. The broad market is generally defined as the specified benchmark index. The Beta assigned to the benchmark index is 1. Beta of the stock describes the sensitivity of the price of the stock to the benchmark index. (For the more statistically inclined readers, Beta is the slope of the regression line). It is generally calculated for equity portfolio/funds.

If a stock has a beta of 1, that stock is likely to generate the same returns as the market. If the beta of a stock is more than 1, it means that the stock is likely to give higher returns compared to the market but also at a higher risk as compared to the market. For instance, a stock with beta of 1.2 means that when the market, say Nifty, gives a return of 10%, that stock is likely to generate returns of 12% (i.e. $1.2 \times 10\%$). Similarly, a low beta stock has given lower returns compared to what the market has delivered for a particular time period. For e.g. for a stock with beta of 0.80, if the Nifty gives returns of 10%, the stock is likely to give returns of only half of that, i.e. 8%. (i.e. $0.80 \times 10\%$)

Now we shall see the impact of these two stocks when the market falls. When the Nifty gives negative returns of 10%, i.e the market falls by 10%, the price of the stock with beta of 1.2 will fall by 12%. However, though the price of the stock with the low beta of 0.8 will also fall when the market falls, it will not fall as much as the market. If the market falls by 10%, the price of this scrip will fall only by 8%.

The fund beta is nothing but the betas of individual stocks in the equity portfolio multiplied by the weight of that stock in the portfolio. If a fund has a high beta, the equity portfolio of that fund is aggressive and tilted towards high beta stocks and vice versa. Please note that the betas of individual stocks as given in the Equity Fund page of the Analyst have been calculated based on the available prices of the stocks on the NSE for the last 1-yr period.

✓ **Benchmark Sharpe Ratio**

✓ **Modified Duration Of Debt Profile**

✓ **Fund Beta**

Disclaimer

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