

PERIODIC DISCLOSURES

FORM L-37-BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (GROUP)

SI.No.	Channels	Business Acquisition through different channels (Group)					
		2008 - 09			2007 - 08		
		No. of Policies/ No.	No. of Lives Covered	Premium (Rs lacs)	No. of Policies/ No.	No. of Lives Covered	Premium (Rs lacs)
1	Individual agents	16	521	29	-	-	-
2	Corporate Agents-Banks	-	-	-	-	-	-
3	Corporate Agents -Others	-	-	-	-	-	-
4	Brokers	74	126,096	641	72	206,755	630
5	Micro Agents	-	-	-	-	-	-
6	Direct Business	315	734,851	16,535	283	538,111	40,572
	Total(A)	405	861,468	17,205	355	744,866	41,203
1	Referral (B)	-	-	-	-	-	-
	Grand Total (A+B)	405	861,468	17,205	355	744,866	41,203

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold